ANNUAL BUDGET for the year ending December 31, 2023

Newcastle Place

A Lifespace Community

GAAP Balance Sheet

Total Assets	119,837
Total Liabilities	126,656
Total Equity	(6,819)
Total Liabilities and Equity	119,837

GAAP Operating Statement

Revenues	
Independent Living Fees	\$10,458
Entrance fees earned/cancellation penalties	1,585
Skilled nursing, assisted living fees and memory support, net	11,345
	23,388
Expenses	
Operating expenses:	
Salaries and benefits	10,375
General and administrative	4,179
Plant operations	1,445
Housekeeping	150
Dietary	2,134
Medical and other resident care	431
Depreciation	3,524
Amortization	5,565
Interest	1,845
	29,648
Deficit of revenues over expenses	(6,260)
·	,
Net Assets Beginning of Year	(559)
Net Assets End of Year	(6,819)

Cash Flow Statement

Cash Flows from Operating Activities

Change in Net Assets	(6,260)
Adjustments to Reconcile Changes in Net Assets to: Net Cash Provided by Operating Activities: Entrance Fees Earned Depreciation and Amortization Changes in Operating Assets and Liabilities: Accounts and Other Receivables, Inventories, and Prepaid Insurance and Other * Trade Accounts Payable and Accrued Liabilities * Net Cash Provided by Operating Activities	(1,585) 9,089 - - - 1,244
Cash Flows from Investing Activities	
Purchases of Property and Equipment	(6,828)
Cash Flows from Financing Activities	
Proceeds from Financing Payment on Long-Term Debt Proceeds from Entrance Fees Refunds of Refundable Entrance Fees Net Cash Provided by Financing Activities	4,000 (940) 11,308 (6,812) 7,556
Net Increase in Cash Equivalents	1,972
Cash Equivalents - Beginning of Year Cash Equivalents - End of Year	8,652 10,624

^{*} Lifespace does not budget for working capital changes.

Capital Expenditures

Plant	2,292
Environmental Services	12
Culinary	35
Information Technology	15
General & Administrative	243
Residential Services	50
Leisure Services	8
Skilled Nursing	61
Assisted Living	62
Memory Support	34
Community Projects over \$500,000	4,016
Total	6,828

Pricing for Higher Levels of Living

Private rates:

Memory Support - \$8,724 / month

Assisted Living - Ranges from \$6,298 to \$7,384 / month

Skilled Nursing - \$480 / daily

Newcastle Place IL 2023 Pricing

Туре	Sq. Feet	Model	1-person occupancy Monthly Fee	2-person occupancy Monthly Fee	2023 Entry Fee
North Campus-CARRIA	AGE HOME				
Gull - I	1718	2BR	\$6,701	\$7,592	\$507,400-\$526,800
Swan - II	1718	2BR	\$6,701	\$7,592	\$507,400
South Campus- CARRI	AGE HOM	ES			
Magnolia	1830	2BR	\$6,701	\$7,592	\$487,000-\$502,000
Cedar	1854	2BR	\$6,701	\$7,592	\$502,000
Dogwood	1854	2BR	\$6,701	\$7,592	\$485,900-\$502,000
Birch	1857	2BR	\$6,701	\$7,592	\$499,900
Maple	1905	2BR	\$6,870	\$7,761	\$487,000-\$502,000
Great Oak	1913	2BR	\$6,870	\$7,761	\$502,000
Elm	1972	2BR	\$6,870	\$7,761	\$487,000-\$513,900
Fig	1982	2BR	\$6,870	\$7,761	\$487,000-\$508,500
North Campus- APARTMENTS			1- person	2 ⁻ person	
	Sq.	Madal	occupancy Monthly	occupancy Monthly	2023 Entry Fee
Finch- Special	Feet	Model 1RR	Monthly Fee	Monthly Fee	·
Finch- Special	Feet 633	1BR	Monthly Fee \$3,372	Monthly Fee \$4,914	\$256,900
Sparrow-Traditional	Feet 633 786	1BR 1BR	Monthly Fee \$3,372 \$3,574	Monthly Fee \$4,914 \$5,116	\$256,900 \$281,700
Sparrow-Traditional Wren-Classic	Feet 633 786 849	1BR 1BR 1BR	Monthly Fee \$3,372 \$3,574 \$3,977	Monthly Fee \$4,914 \$5,116 \$5,519	\$256,900 \$281,700 \$330,000
Sparrow-Traditional Wren-Classic Robin-Standard	Feet 633 786 849 965	1BR 1BR 1BR 2BR	Monthly Fee \$3,372 \$3,574 \$3,977 \$5,155	Monthly Fee \$4,914 \$5,116 \$5,519 \$6,697	\$256,900 \$281,700 \$330,000 \$398,800-\$430,000
Sparrow-Traditional Wren-Classic Robin-Standard Dove-Classic	Feet 633 786 849 965 1045	1BR 1BR 1BR 2BR 2BR	Monthly Fee \$3,372 \$3,574 \$3,977 \$5,155 \$5,819	Monthly Fee \$4,914 \$5,116 \$5,519 \$6,697 \$7,361	\$256,900 \$281,700 \$330,000 \$398,800-\$430,000 \$448,300-\$470,900
Sparrow-Traditional Wren-Classic Robin-Standard Dove-Classic Cardinal-Deluxe	Feet 633 786 849 965 1045 1296	1BR 1BR 1BR 2BR 2BR 2BR	Monthly Fee \$3,372 \$3,574 \$3,977 \$5,155 \$5,819 \$6,255	Monthly Fee \$4,914 \$5,116 \$5,519 \$6,697 \$7,361 \$7,797	\$256,900 \$281,700 \$330,000 \$398,800-\$430,000 \$448,300-\$470,900 \$506,300
Sparrow-Traditional Wren-Classic Robin-Standard Dove-Classic Cardinal-Deluxe Oriole-2BR Den	Feet 633 786 849 965 1045 1296 1400	1BR 1BR 1BR 2BR 2BR 2BR 2BR	Monthly Fee \$3,372 \$3,574 \$3,977 \$5,155 \$5,819 \$6,255 \$6,703	Monthly Fee \$4,914 \$5,116 \$5,519 \$6,697 \$7,361 \$7,797 \$8,245	\$256,900 \$281,700 \$330,000 \$398,800-\$430,000 \$448,300-\$470,900 \$506,300 \$531,100
Sparrow-Traditional Wren-Classic Robin-Standard Dove-Classic Cardinal-Deluxe Oriole-2BR Den Owl - 3BR Grand	Feet 633 786 849 965 1045 1296 1400 1368	1BR 1BR 1BR 2BR 2BR 2BR 2BR 2BR 3BR	Monthly Fee \$3,372 \$3,574 \$3,977 \$5,155 \$5,819 \$6,255 \$6,703 \$6,916	Monthly Fee \$4,914 \$5,116 \$5,519 \$6,697 \$7,361 \$7,797 \$8,245 \$8,458	\$256,900 \$281,700 \$330,000 \$398,800-\$430,000 \$448,300-\$470,900 \$506,300 \$531,100 \$535,400-\$546,100
Sparrow-Traditional Wren-Classic Robin-Standard Dove-Classic Cardinal-Deluxe Oriole-2BR Den Owl - 3BR Grand 2BR Combo	Feet 633 786 849 965 1045 1296 1400 1368 1266	1BR 1BR 1BR 2BR 2BR 2BR 2BR	Monthly Fee \$3,372 \$3,574 \$3,977 \$5,155 \$5,819 \$6,255 \$6,703	Monthly Fee \$4,914 \$5,116 \$5,519 \$6,697 \$7,361 \$7,797 \$8,245	\$256,900 \$281,700 \$330,000 \$398,800-\$430,000 \$448,300-\$470,900 \$506,300 \$531,100
Sparrow-Traditional Wren-Classic Robin-Standard Dove-Classic Cardinal-Deluxe Oriole-2BR Den Owl - 3BR Grand	Feet 633 786 849 965 1045 1296 1400 1368 1266	1BR 1BR 1BR 2BR 2BR 2BR 2BR 2BR 3BR	Monthly Fee \$3,372 \$3,574 \$3,977 \$5,155 \$5,819 \$6,255 \$6,703 \$6,916 \$7,568	Monthly Fee \$4,914 \$5,116 \$5,519 \$6,697 \$7,361 \$7,797 \$8,245 \$8,458 \$9,110	\$256,900 \$281,700 \$330,000 \$398,800-\$430,000 \$448,300-\$470,900 \$506,300 \$531,100 \$535,400-\$546,100
Sparrow-Traditional Wren-Classic Robin-Standard Dove-Classic Cardinal-Deluxe Oriole-2BR Den Owl - 3BR Grand 2BR Combo South Campus- APART	Feet 633 786 849 965 1045 1296 1400 1368 1266 TMENTS	1BR 1BR 1BR 2BR 2BR 2BR 2BR 2BR 2BR 3BR 2 BR	Monthly Fee \$3,372 \$3,574 \$3,977 \$5,155 \$5,819 \$6,255 \$6,703 \$6,916 \$7,568	Monthly Fee \$4,914 \$5,116 \$5,519 \$6,697 \$7,361 \$7,797 \$8,245 \$8,458	\$256,900 \$281,700 \$330,000 \$398,800-\$430,000 \$448,300-\$470,900 \$506,300 \$531,100 \$535,400-\$546,100 \$502,000
Sparrow-Traditional Wren-Classic Robin-Standard Dove-Classic Cardinal-Deluxe Oriole-2BR Den Owl - 3BR Grand 2BR Combo South Campus- APART Valley	Feet 633 786 849 965 1045 1296 1400 1368 1266 TMENTS 904	1BR 1BR 1BR 2BR 2BR 2BR 2BR 3BR 2 BR	Monthly Fee \$3,372 \$3,574 \$3,574 \$3,977 \$5,155 \$5,819 \$6,255 \$6,703 \$6,916 \$7,568 \$3,710 \$4,936	Monthly Fee \$4,914 \$5,116 \$5,519 \$6,697 \$7,361 \$7,797 \$8,245 \$8,458 \$9,110 \$5,252 \$6,478	\$256,900 \$281,700 \$330,000 \$398,800-\$430,000 \$448,300-\$470,900 \$506,300 \$531,100 \$535,400-\$546,100 \$502,000
Sparrow-Traditional Wren-Classic Robin-Standard Dove-Classic Cardinal-Deluxe Oriole-2BR Den Owl - 3BR Grand 2BR Combo South Campus- APART Valley Meadow	Feet 633 786 849 965 1045 1296 1400 1368 1266 MENTS 904 1035	1BR 1BR 1BR 2BR 2BR 2BR 2BR 2BR 3BR 2 BR 2 BR	Monthly Fee \$3,372 \$3,574 \$3,977 \$5,155 \$5,819 \$6,255 \$6,703 \$6,916 \$7,568 \$3,710 \$4,936 \$5,673	Monthly Fee \$4,914 \$5,116 \$5,519 \$6,697 \$7,361 \$7,797 \$8,245 \$8,458 \$9,110 \$5,252 \$6,478 \$7,215	\$256,900 \$281,700 \$330,000 \$398,800-\$430,000 \$448,300-\$470,900 \$506,300 \$531,100 \$535,400-\$546,100 \$502,000 \$263,400-281,700 \$415,000
Sparrow-Traditional Wren-Classic Robin-Standard Dove-Classic Cardinal-Deluxe Oriole-2BR Den Owl - 3BR Grand 2BR Combo South Campus- APART Valley Meadow Shore	Feet 633 786 849 965 1045 1296 1400 1368 1266 TMENTS 904 1035 1159	1BR 1BR 1BR 2BR 2BR 2BR 2BR 2BR 3BR 2 BR	Monthly Fee \$3,372 \$3,574 \$3,574 \$3,977 \$5,155 \$5,819 \$6,255 \$6,703 \$6,916 \$7,568 \$3,710 \$4,936	Monthly Fee \$4,914 \$5,116 \$5,519 \$6,697 \$7,361 \$7,797 \$8,245 \$8,458 \$9,110 \$5,252 \$6,478	\$256,900 \$281,700 \$330,000 \$398,800-\$430,000 \$448,300-\$470,900 \$506,300 \$531,100 \$535,400-\$546,100 \$502,000 \$415,000 \$415,000

Pricing Effective 4/1/2023

- > Apartment Second Person Monthly Fee: \$1,542
- > Carriage Homes Second Person Monthly Fee: \$891

Entrance Fee Return of Capital:

- > Apartments receive 90% Return of the Entrance Fee to paid back to their estate.
- > Carriage homes receive 70% Return of the Entrance Fee to paid back to their estate.