

MONTHLY REPORT
for the ten months ended October 31, 2022

THE
STAYTON
— AT MUSEUM WAY —

A Lifespace Community

December 14, 2022

BOK Financial
Kenneth J. Dotson
Senior Vice President Regional Manager
Corporate Trust
2405 Grand Blvd, Ste. 840
Kansas City, MO 64108


RE: Certificate in accordance with Master Trust Indenture Section 4.15(b) and Section 4.20

The undersigned, Senior Vice President and Chief Financial Officer for Lifespace Communities, Incorporated, hereby certifies that the attached financial statements for:

The Stayton

Are complete, correct and fairly present the financial conditions and results of operations for the ten months ended October 31, 2022, subject to the year-end audit adjustments.

LIFESPAC E COMMUNITES, INC.

DocuSigned by:

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Nick Harshfield



The Stayton Management's Discussion and Analysis

Overview:

Tarrant County Senior Living Center, Inc., d/b/a The Stayton at Museum Way (“The Stayton”) is a Texas not-for-profit corporation. The Stayton was formed for the purpose of constructing, owning and operating a continuing care retirement community in Fort Worth, Texas, known as The Stayton at Museum Way, providing housing, health care and other related services to its residents. Lifespace Communities, Inc. (“Lifespace”) an Iowa not-for-profit corporation, is the sole member of The Stayton.

The Stayton failed to meet the debt service coverage ratio covenant at June 30 and December 31, 2021 and June 30, 2022. As the debt service coverage ratio is less than 1.0 at December 31, 2021, this is considered an event of default under the Master Trust Indenture. The Stayton has retained FTI Consulting, Inc. to, among other things, (i) evaluate operations and marketing strategies; and (ii) provide strategic advice on addressing financial issues. Additionally, The Stayton had previously retained Sidley Austin LLP as legal counsel. The Stayton has made the decision to change legal counsel to Polsinelli PC.

Effective March 1, 2022, UMB Bank N.A. resigned as bond trustee, master trustee, paying agent, registrar and transfer agent and BOKF, N.A. has been appointed successor bond trustee, master trustee, paying agent, registrar and transfer agent under the Master Trust Indenture and the Indenture of Trust.

On May 17, 2022, The Stayton filed a material event notice on EMMA that it has taken, or intends to take, various actions to preserve its cash position, to strengthen its future operations and to ensure continued interest from prospective residents in its community.

On June 22, 2022, The Stayton filed a material event notice on EMMA stating the failure to make the required June 15, 2022 deposit of \$538,000 with the Bond Trustee, for deposit into the Bond Fund, as required by the Loan Agreement. The Stayton also failed to make the required monthly deposits with the Bond Trustee through the current date. Restructuring professionals for The Stayton and its financial stakeholders have been working to develop a mutually agreeable forbearance agreement.

In October 2022, The Stayton drew on the Liquidity Support Agreement (“LSA”) in the amount of \$600,000. It was funded from the Lifespace Obligated Group as part of the \$3 million unfunded commitment outlined in the LSA. In addition, pursuant to the LSA, Lifespace has made a deposit of \$3 million to be held by the Stayton trustee in a liquidity support account which can also be drawn on.

As of the date of filing this report, The Stayton currently has three warm and three hot leads. Throughout 2022 The Stayton plans to host a combination of educational and lifestyle events. In November, The Stayton held a wine, cheese and chocolate pairing event featuring the resident ambassadors. The Stayton will close the year with a Mingle and Jingle in December. The

**The Stayton
Management's Discussion and Analysis**

Stayton continues to focus on utilizing social media to spotlight resident's interests and talents while displaying the community lifestyle.

Calendar year-end financial information for December 31, 2021 and prior is provided from audited financial statements. All other financial information is obtained from unaudited financial statements.

The Stayton

Apartments/Units Available

	Independent Living	Assisted Living		Health Center	Total	CMS 5-Star Rating *
	Apartments	Assisted Living	Memory Support			
The Stayton	188	42	20	46	296	5

* The CMS 5-Star rating is as of October 2022.

Average Occupancy

	Fiscal Year Ended December 31,			Ten Months ended October 31,	
	2019	2020	2021	2021	2022
Independent Living	94.7%	92.9%	90.1%	90.2%	90.3%
Assisted Living	94.4%	96.3%	91.9%	93.0%	86.8%
Memory Support	88.3%	92.4%	96.4%	95.9%	90.7%
Health Center	90.9%	78.2%	77.9%	76.2%	92.0%

Independent Living Turnover Analysis

	Fiscal Year Ended December 31,			Ten Months ended October 31,	
	2019	2020	2021	2021	2022
Beginning Independent Living Occupied	179	181	172	172	170
IL Move-Ins	18	6	15	9	12
Transfers to the Health Center	(7)	(5)	(9)	(8)	(6)
IL Move-Outs and Death	(9)	(10)	(8)	(6)	(5)
Ending Independent Living Occupied	181	172	170	167	171
Ending Occupancy Percentage	96.3%	91.5%	90.4%	88.8%	91.0%

Health Center Payor Mix

The Health Center beds are certified for Medicare. The average payor mix in the Health Center for the fiscal years ending December 31, 2019 through 2021 and the ten months ended October 31, 2021 and 2022 are shown below:

	Fiscal Year Ended December 31,			Ten Months ended October 31,	
	2019	2020	2021	2021	2022
Lifecare	25.7%	27.5%	20.0%	19.7%	22.3%
Medicare	38.3%	33.8%	30.4%	30.1%	23.1%
Non-Life Care Resident	36.0%	38.7%	49.6%	50.2%	54.6%
Total Patient Mix	100.0%	100.0%	100.0%	100.0%	100.0%

**The Stayton
Balance Sheets
As of October 31 (Unaudited)
(Thousands of \$)**

	2022	2021
Assets		
Current Assets:		
Cash and Cash Equivalents	\$1,104	\$0
Investments	-	4,382
Accounts Receivable	475	592
Inventories	45	40
Prepaid Insurance & Other	294	148
Assets whose use is limited	15,485	11,119
Total Current Assets	17,403	16,281
Property and equipment, at cost:		
Land and improvements	4,976	4,937
Buildings and improvements	103,829	101,521
Furniture and equipment	2,227	2,076
	111,032	108,534
Less accum. deprec.	(11,916)	(8,212)
Net property and equipment	99,116	100,322
Net goodwill	32,499	38,234
Net deferred assets	72	64
Net intangible assets	7,210	8,482
TOTAL ASSETS	\$156,300	\$163,383

**The Stayton
Balance Sheets
As of October 31 (Unaudited)
(Thousands of \$)**

	2022	2021
Liabilities and net assets		
Current liabilities:		
Accounts payable:		
Trade	\$771	\$802
Related Party	901	202
	1,672	1,004
Accrued liabilities:		
Employee compensation expense	483	478
Interest	2,689	2,766
Other	83	158
	3,255	3,402
Entrance fee refunds	907	845
Long-term debt due within one year	112,261	112,261
Total current liabilities	118,095	117,512
Entrance fee deposits	7,318	352
Long-term Intercompany Notes Payable	851	-
Obligation under cap lease due after one year	59	-
Deferred entrance fees	6,225	7,288
Refundable entrance and membership fees	76,119	72,791
Future Service Obligation	6,090	5,424
Total liabilities	214,757	203,367
Net assets without donor restrictions	(58,457)	(39,984)
TOTAL LIABILITIES AND NET ASSETS	\$156,300	\$163,383

The Stayton
Statements of Operations and Changes in Unrestricted Assets
For the Ten Months Ended October 31 (Unaudited)
(Thousands of \$)

	2022	2021
Revenues		
Independent living fees	\$9,551	\$8,786
Entrance fees earned	1,208	1,165
Skilled nursing, assisted living and memory support fees	8,621	7,833
Investment income (expense)	(206)	326
Other	75	-
	<u>19,249</u>	<u>18,110</u>
Expenses		
Operating expenses:		
Salaries and benefits	7,210	6,316
General and administrative	5,415	4,142
Plant operations	1,626	1,168
Housekeeping	100	110
Dietary	1,913	1,487
Medical and other resident care	679	510
Depreciation	3,071	3,108
Amortization	10,217	8,584
Interest	5,379	5,456
(Gain) Loss on disposal of fixed assets	(42)	2
	<u>35,568</u>	<u>30,883</u>
Deficit of revenues over expenses	<u>(16,319)</u>	<u>(12,773)</u>
Contributions from (to) Litespace Communities, Inc.	385	(57)
Changes in net assets	<u>(15,934)</u>	<u>(12,830)</u>
Net assets at beginning of year	<u>(42,523)</u>	<u>(27,154)</u>
Net assets at end of the period	<u><u>(\$58,457)</u></u>	<u><u>(\$39,984)</u></u>

The Stayton
Statements of Cash Flow
For the Ten Months Ended October 31 (Unaudited)
(Thousands of \$)

	2022	2021
Operating activities		
Changes in unrestricted net assets	(\$15,934)	(\$12,830)
Adjustments to reconcile changes in net assets to net cash provided in operating activities:		
Entrance fees earned	(1,208)	(1,165)
Proceeds from nonrefundable entrance fees and deposits	83	1,266
Depreciation and Amortization	13,288	11,692
Change in unrealized appreciation of investments	481	(295)
Net purchases of trading investments	(2,451)	(715)
Contributions to Lifespace Communities, Inc.	(385)	57
(Gain) Loss on disposal of property and equipment	(42)	2
Change in entrance fee deposits	7,213	228
Changes in operating assets and liabilities:		
Accounts receivables, inventories, and prepaid insurance and other	146	413
Accounts payables and accrued liabilities	2,046	2,623
Net cash provided in operating activities	<u>3,237</u>	<u>1,276</u>
Investing activities		
Purchases of property and equipment	(1,949)	(743)
Financing activities		
Proceeds from Intercompany Note	851	-
Contributions to Lifespace Communities, Inc.	385	(57)
Payments on Leases	(3)	-
Proceeds from refundable entrance fees and deposits	156	5,364
Refunds of entrance fees	(2,583)	(7,654)
Net cash used in financing activities	<u>(1,194)</u>	<u>(2,347)</u>
Net increase (decrease) in cash and cash equivalents	94	(1,814)
Cash and cash equivalents at beginning of year	1,010	1,814
Cash and cash equivalents at end of period	<u>\$1,104</u>	<u>\$0</u>

The Stayton Management's Discussion and Analysis

Ten Months Ended October 31, 2022 versus Ten Months Ended October 31, 2021:

The average year-to-date independent living occupancy through October 31, 2022, was 169.8 independent living homes (90.3% of the 188 available homes). The average year-to-date occupancy through October 31, 2021 was 169.6 independent living homes (90.2% of the 188 available homes).

Revenues from independent living monthly fees and related charges amounted to \$9,551,000 for the ten months ended October 31, 2022, a 8.7% increase from \$8,786,000 for the same revenue sources for the same period in 2021. The increase is driven by monthly fee increases of 6.0% that were effective January 1, 2022, additional monthly fee increases of 2.5% that were effective August 1, 2022 and less apartment discounts and hardships.

Revenues from the health center, assisted living, and memory support fees were \$8,621,000 for the ten months ended October 31, 2022 compared to \$7,833,000 for the same period in 2021, an increase of 10.1%. The increase is driven by monthly fee increases of 6.0% that were effective January 1, 2022, additional monthly fee increases of 5.0% that were effective August 1, 2022 and the increase in health center occupancy when comparing periods. This is offset by the increase in hardship discounts and decrease in assisted living and memory support occupancy when comparing periods.

In the second quarter of 2022, The Stayton received \$75,000 in nursing facilities COVID relief funds from The State of Texas. The Department of Health and Human Services continues to update guidance regarding the distribution of these funds.

Total operating expenses, excluding depreciation and interest expense, were \$16,943,000 for the ten months ended October 31, 2022, an increase of \$3,210,000 or 23.4% from comparable expenses of \$13,733,000 for the same period in 2021. Salaries and benefits increased \$894,000 or 14.2% for the ten-month period, as compared to the same period in 2021, due to wage increases for culinary, nursing and housekeeping team members that took effect November 1, 2021, increases for all other positions that took effect January 1, 2022, and additional increases that took effect August 1, 2022 for culinary, nursing and housekeeping team members. General and administrative expense increased \$1,273,000 or 30.7% due to financing related costs. Plant operations expense increased \$458,000, or 39.2% for the ten-month period, due to repairs and maintenance. Dietary expense increased \$426,000 or 28.7% for the nine-month period, as compared to the same period in 2021, due to increases in raw food costs. Medical and other resident care increased \$169,000 or 33.1% for the ten-month period, as compared to the same period in 2021, due to an increase in agency costs.

**The Stayton
Management's Discussion and Analysis**

Ten Months Ended October 31, 2022 Actual versus Budget:

The Board of Directors annually approves the budget. The chart below shows line item comparisons to the board approved net operating margin, net entrance fees and capital expenditures for the period, along with the favorable and unfavorable variances.

(in thousands)	Actual	Budget	Favorable/ (Unfavorable)
Revenues			
Independent Living Fees	\$9,551	\$9,086	\$465
Skilled nursing, assisted living and memory support fees	8,621	8,783	(162)
Other	75	-	75
	18,247	17,869	378
Expenses			
Operating expenses:			
Salaries and benefits	7,210	8,048	838
General and administrative	5,415	3,843	(1,572)
Plant operations	1,626	1,091	(535)
Housekeeping	100	179	79
Dietary	1,913	1,639	(274)
Medical and other resident care	679	514	(165)
	16,943	15,314	(1,629)
Net operating margin	1,304	2,555	(1,251)
Net entrance fees	(2,344)	(2,008)	(336)
Capital expenditures	1,949	9,718	7,769

Net operating margin is unfavorable to budget by \$1,251,000.

Independent Living Fees revenue is favorable to budget by \$465,000 or 5.1% due to occupancy and less apartment discounts. The average year to date independent living occupancy is 90.3% while the budget is 86.2%.

Skilled nursing, assisted living and memory support revenue is unfavorable to budget by \$162,000 or 1.8% due to more hardship discounts than were budgeted.

Salaries and benefits costs are favorable to budget by \$838,000, or 10.4%, due to open positions.

General and administrative costs are unfavorable to budget by \$1,572,000 or 40.9% due to financing related costs.

Plant operation costs are unfavorable to budget by \$535,000 or 49.0% due to more repairs and maintenance.

The Stayton Management's Discussion and Analysis

Housekeeping costs are favorable to budget by \$79,000 or 44.1% due to less consulting or outsourcing fees and repairs and maintenance than budgeted.

Dietary costs are unfavorable to budget by \$274,000 or 16.7% due to higher raw food costs and agency costs.

Medical and other resident care costs are unfavorable to budget by \$165,000 or 32.1% due to agency costs that were not budgeted.

Net entrance fees are unfavorable to budget by \$336,000. For the ten months ended October 31, 2022, there were 12 actual closings and 20 budgeted closings. The Stayton pays out refunds in the order of the refund queue. The timing of refunds according to the queue heavily influences the net entrance fees.

Commencing in February 2022, The Stayton has entered into agreements with incoming residents so that their deposits are refundable in full, and the segregated funds have been or will be placed in escrow, until The Stayton resolves its defaults under the Master Trust Indenture. The result is that The Stayton is not receiving the entrance fees at this time from which it can pay refunds, but The Stayton hopes to be receiving entrance fees again soon.

Capital expenditures are favorable to budget by \$7,769,000 as a result of timing.

Ratios:

Lifespace uses the Fitch investment grade medians as benchmarks. The ratios for both the investment grade and the BBB ratings are shown in the footnote to the ratio calculation schedule.

On January 3, 2020, The Stayton completed a bond exchange of its Series 2009 Bonds for new Series 2020 Bonds issued in the amount of \$112,261,000. The Series 2020 Bonds bear interest at 5.75%, have a final maturity in 2054 and are interest only through 2024. Annual debt service in 2022 is \$6,455,000. Maximum annual debt service is \$7,520,000.

The Series 2020 Bonds have an occupancy covenant, historical debt service coverage ratio covenant and a liquidity covenant. The occupancy covenant is 88% independent living apartments and is tested quarterly. The testing dates for the debt service coverage ratio and the liquidity covenant are June 30 and December 31 and began on June 30, 2021. The debt service coverage ratio covenant level is 1.10 for the first two testing dates and 1.20 thereafter. The liquidity covenant level is 120 days cash on hand. Calculation of days cash on hand includes amounts available from the \$6.0 million liquidity support agreement provided by Lifespace. At October 31, 2022, The Stayton continues to be in compliance with the occupancy covenant. The Stayton was in compliance with the liquidity covenant until June 30, 2022. As the debt service coverage ratio is less than 1.0 at December 31, 2021, this is considered an event of default under the Master Trust Indenture. The Stayton remains at a debt service coverage ratio that is less than 1.0 at June 30, 2022.

The Stayton Management's Discussion and Analysis

Liquidity and Capital Requirements – Ten Months Ended October 31, 2022 versus Ten Months Ended October 31, 2021:

Cash proceeds from entrance fees and deposits (refundable and non-refundable), net of refunds, were (\$2,344,000) in 2022 compared to (\$1,024,000) in 2021. There were 12 closings for the ten months ended October 31, 2022 and nine closings for the same period ended 2021. The Stayton pays out refunds in the order of the refund queue. The timing of refunds according to the queue heavily influences the net entrance fees. Of the cash proceeds for the ten months ended October 31, 2022, \$7,115,000 are segregated and are not available for payment of the refund queue.

Daily operating expenses for October 31, 2022 increased to \$73,000 from \$63,000 for October 31, 2021, a change of 16.3%. The overall unrestricted cash position decreased from \$4,382,000 at October 31, 2021 to \$1,104,000 at October 31, 2022, a change of 74.8%.

In October 2022, \$600,000 was drawn on the \$6 million LSA provided by Lifespace. The support was drawn on the LSA's unfunded commitment of \$3 million.

Capital expenditures for the community for the ten months ended October 31, 2022 were \$1,949,000, while depreciation expense for the same period was \$3,071,000. Capital expenditures for the community for the ten months ended October 31, 2021 were \$743,000, while depreciation expense for the same period was \$3,108,000.

To evaluate the financial aspect of the needed re-investment in the community, Lifespace management targets capital expenditures for all communities it manages as a percentage of depreciation in the range of 70% to 130%. This ratio is monitored on a 5-year historical view to assist with the annual capital expenditure decisions. The 5-year historical ratio for The Stayton at December 31, 2021 is 18% and falls well below the targeted range of Lifespace guidelines. It is not unusual to fall below the 70% of depreciation for a community that has been in service less than 15 years. Routine capital projects are expected to be funded from internal cash flows.

Forward-Looking Statements:

This document contains various "forward-looking statements". Forward-looking statements represent our expectations or beliefs concerning future events. The words "plan", "expect", "estimate", "budget" and similar expressions are intended to identify forward-looking statements. We caution that these statements are further qualified by important factors that could cause actual results to differ materially from those in the forward-looking statements, including without limitations the factors described in this document.

We ask you not to place undue reliance on such forward-looking statements because they speak only of our views as of the statement dates. Although we have attempted to list the important factors that presently affect The Stayton's business and operating results, we further caution you that other factors may in the future prove to be important in affecting The Stayton's results of operations. We undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events, or otherwise.

The Stayton
Selected Historical Financial Information
(Thousands of \$)

	Ten Months Ended October 31 (Unaudited)		Year Ended December 31 (Audited)		
	2022	2021	2021	2020	2019
Historical Debt Service Coverage					
Excess (deficit) of revenues over expenses	(16,319)	(12,773)	(15,312)	(23,338)	(8,592)
Less:					
Entrance fees earned	(1,208)	(1,165)	(1,630)	(1,387)	(2,247)
Add:					
Depreciation	3,071	3,108	3,741	3,586	3,999
Amortization	10,217	8,584	10,344	14,093	3,734
Interest Expense	5,379	5,456	6,455	6,399	9,283
Unrealized (gain) loss on securities	481	(295)	(159)	(197)	(82)
Realized loss on sale of assets	(42)	2	2	16	3
Deferred management fee	-	-	-	-	160
Change in future service obligation	-	-	666	5,424	(5,598)
Entrance fee proceeds (less refunds)	(2,344)	(1,024)	674	1,588	4,476
Income available for debt service	<u>(765)</u>	<u>1,893</u>	<u>4,781</u>	<u>6,184</u>	<u>5,136</u>
Annual debt service payment	6,455	6,455	6,455	5,882	9,513
Annual debt service coverage (b)(c)	(0.1)	0.4	0.7	1.1	0.5
Annual debt service coverage covenant (d)	1.2	1.1	1.1	1.1	1.2
Days Cash on Hand					
Unrestricted cash and investments	1,104	4,382	4,287	6,692	9,344
Liquidity support agreement (e)	<u>5,400</u>	<u>6,000</u>	<u>6,000</u>	<u>6,000</u>	<u>6,000</u>
	<u>6,504</u>	<u>10,382</u>	<u>10,287</u>	<u>12,692</u>	<u>15,344</u>
Department operating expenses plus interest	22,322	19,189	22,605	23,738	29,459
Daily expenses	73	63	62	65	81
Days of unrestricted cash and investment, excl. LSA	15	69	69	103	116
Days of unrestricted cash & investments on hand (a)(b)(c)	89	164	166	195	190
Days of unrestricted cash & investments on hand covenant	120	120	120	120	N/A
Occupancy					
Actual occupancy as of period end (a)	91.0%	88.8%	90.4%	91.5%	96.3%
Occupancy covenant	88.0%	88.0%	88.0%	88.0%	88.0%
Other Ratios					
Net operating margin (b)(c)	7.1%	17.4%	19.4%	18.5%	1.7%
Net operating margin, adjusted (b)(c)	-6.5%	11.9%	22.0%	24.1%	19.3%
Adjusted debt to capitalization (b)(c)	187.0%	141.1%	145.6%	122.1%	96.6%

(a) The financial ratios that are required by the financing documents beginning in June 2021.

(b) The financial ratios that are monitored monthly by Lifespace.

(c) Latest FITCH for Investment Grade medians used as benchmarks are as follows: net operating margin of 6.5%, net operating margin, adjusted of 22.5%, maximum annual debt service of 2.5 times, days cash on hand of 528 and adjusted debt to capitalization of 54.0%. The latest "BBB" ratings are as follows: net operating margin of 6.7%, net operating margin, adjusted of 23.0%, maximum annual debt service of 2.2 times, days cash on hand of 496 and adjusted debt to capitalization of 61.1%.

(d) The debt service coverage ratio covenant is 1.1 times with the first testing date of June 2021 and the second testing date of December 2021. Thereafter, the debt service coverage ratio is 1.2 times.

(e) Lifespace has provided a \$6.0 million liquidity support agreement. In accordance with the 2020 bond documents, amounts available under this agreement are included in days cash on hand. The first liquidity support paid out occurred in October 2022 for \$600,000.

The table below summarizes the current period entrance fee turnover activity.

Net Entrance Fee Turnover				
Fundings per the queue				
	Entrance Fee Receipts	Monthly Additions to Refund Queue	Remaining Unfunded	Entrance Fee Turnover
End of 2021			(1,012,420)	-
January	-	(414,900)	(1,427,320)	-
February	-	(407,106)	(1,834,426)	-
March	-	(779,900)	(2,614,326)	-
April	-	(431,900)	(3,046,226)	-
May	-	(279,864)	(3,326,090)	-
June	-	(724,747)	(4,050,837)	-
July	-	-	(4,050,837)	-
August	-	(1,179,815)	(5,230,652)	-
September	-	-	(5,230,652)	-
October	-	-	(5,230,652)	-
YTD 2022				-
Other Accounts Impacting Net Entrance Fees				
Change in refunds in process				(2,339,000)
Change in Lifecare Hardship and Unpaid Balances				(5,000)
Net Entrance Fees				<u>(2,344,000)</u>