

**MONTHLY REPORT**  
**for the four months ended April 30, 2022**

THE  
**STAYTON**  
— AT MUSEUM WAY —

A Lifespace Community

June 10, 2022

BOK Financial  
Kenneth J. Dotson  
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Corporate Trust  
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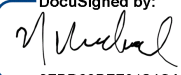
RE: Certificate in accordance with Master Trust Indenture Section 4.15(b) and Section 4.20

The undersigned, Senior Vice President and Chief Financial Officer for Lifespace Communities, Incorporated, hereby certifies that the attached financial statements for:

The Stayton

Are complete, correct and fairly present the financial conditions and results of operations for the four months ended April 30, 2022, subject to the year-end audit adjustments.

LIFESPAC E COMMUNITES, INC.

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Nick Harshfield



## **The Stayton Management's Discussion and Analysis**

### **Overview:**

Tarrant County Senior Living Center, Inc., d/b/a The Stayton at Museum Way (“The Stayton”) is a Texas not-for-profit corporation. The Stayton was formed for the purpose of constructing, owning and operating a continuing care retirement community in Fort Worth, Texas, known as The Stayton at Museum Way, providing housing, health care and other related services to its residents. Lifespace Communities, Inc. (“Lifespace”) an Iowa not-for-profit corporation, is the sole member of The Stayton.

The Stayton failed to meet the debt service coverage ratio covenant at June 30 and December 31, 2021. As the debt service coverage ratio is less than 1.0 at December 31, 2021, this is considered an event of default under the Master Trust Indenture. The Stayton has retained FTI Consulting, Inc. to, among other things, (i) evaluate operations and marketing strategies; and (ii) provide strategic advice on addressing financial issues. Additionally, The Stayton had previously retained Sidley Austin LLP as legal counsel. The Stayton has made the decision to change legal counsel to Polsinelli PC.

Effective March 1, 2022, UMB Bank N.A. resigned as bond trustee, master trustee, paying agent, registrar and transfer agent and BOKF, N.A. has been appointed successor bond trustee, master trustee, paying agent, registrar and transfer agent under the Master Trust Indenture and the Indenture of Trust.

On May 17, 2022, The Stayton filed a material event notice on EMMA that it has taken, or intends to take, various actions to preserve its cash position, to strengthen its future operations and to ensure continued interest from prospective residents in its community.

As of the date of filing this report, The Stayton currently has seven warm and three hot leads. Throughout 2022 The Stayton plans to host a combination of educational and lifestyle events. In May, The Stayton hosted a Cliburn event. Moving forward The Stayton will host a few larger events however the focus will be on smaller lead nurturing events on a weekly basis. This allows prospective residents a variety of opportunities to experience The Stayton’s lifestyle.

Calendar year-end financial information for December 31, 2021 and prior is provided from audited financial statements. All other financial information is obtained from unaudited financial statements.

## The Stayton

### Apartments/Units Available

	Independent Living	Assisted Living		Health Center	Total	CMS 5-Star Rating *
	Apartments	Assisted Living	Memory Support			
The Stayton	188	42	20	46	296	5

\* The CMS 5-Star rating is as of May 2022.

### Average Occupancy

	Fiscal Year Ended December 31,			Four Months ended April 30,	
	2019	2020	2021	2021	2022
Independent Living	94.7%	92.9%	90.1%	91.1%	89.9%
Assisted Living	94.4%	96.3%	91.9%	93.8%	82.8%
Memory Support	88.3%	92.4%	96.4%	94.5%	89.1%
Health Center	90.9%	78.2%	77.9%	68.6%	88.5%

### Independent Living Turnover Analysis

	Fiscal Year Ended December 31,			Four Months ended April 30,	
	2019	2020	2021	2021	2022
Beginning Independent Living Occupied	179	181	172	172	170
IL Move-Ins	18	6	15	1	3
Transfers to the Health Center	(7)	(5)	(9)	(2)	(3)
IL Move-Outs and Death	(9)	(10)	(8)	-	(1)
Ending Independent Living Occupied	181	172	170	171	169
Ending Occupancy Percentage	96.3%	91.5%	90.4%	91.0%	89.9%

### Health Center Payor Mix

The Health Center beds are certified for Medicare. The average payor mix in the Health Center for the fiscal years ending December 31, 2019 through 2021 and the four months ended April 30, 2021 and 2022 are shown below:

	Fiscal Year Ended December 31,			Four Months ended April 30,	
	2019	2020	2021	2021	2022
Lifecare	25.7%	27.5%	20.0%	24.6%	23.2%
Medicare	38.3%	33.8%	30.4%	27.1%	22.9%
Non-Life Care Resident	36.0%	38.7%	49.6%	48.3%	53.9%
Total Patient Mix	100.0%	100.0%	100.0%	100.0%	100.0%

**The Stayton  
Balance Sheets  
As of April 30 (Unaudited)  
(Thousands of \$)**

	<b>2022</b>	<b>2021</b>
<b>Assets</b>		
Current Assets:		
Cash and Cash Equivalents	\$417	\$800
Investments	1,820	5,091
Accounts Receivable	417	1,226
Inventories	44	38
Prepaid Insurance & Other	347	214
Assets whose use is limited	12,283	11,959
Total Current Assets	15,328	19,328
Property and equipment, at cost:		
Land and improvements	4,947	4,934
Buildings and improvements	102,513	100,872
Furniture and equipment	2,166	2,057
	109,626	107,863
Less accum. deprec.	(10,078)	(6,357)
Net property and equipment	99,548	101,506
Net goodwill	35,366	41,101
Net deferred assets	87	50
Net intangible assets	7,846	9,118
<b>TOTAL ASSETS</b>	<b>\$158,175</b>	<b>\$171,103</b>

**The Stayton  
Balance Sheets  
As of April 30 (Unaudited)  
(Thousands of \$)**

	<b>2022</b>	<b>2021</b>
<b>Liabilities and net assets</b>		
Current liabilities:		
Accounts payable:		
Trade	\$540	\$699
Related Party	1,737	258
	2,277	957
Accrued liabilities:		
Employee compensation expense	591	354
Interest	2,690	2,951
Other	83	85
	3,364	3,390
Entrance fee refunds	2,499	2,547
Long-term debt due within one year	112,261	112,261
Total current liabilities	120,401	119,155
Entrance fee deposits	105	124
Deferred entrance fees	7,538	6,599
Refundable entrance and membership fees	72,242	71,960
Future Service Obligation	6,090	5,424
Total liabilities	206,376	203,262
Net assets without donor restrictions	(48,201)	(32,159)
<b>TOTAL LIABILITIES AND NET ASSETS</b>	<b>\$158,175</b>	<b>\$171,103</b>

**The Stayton**  
**Statements of Operations and Changes in Unrestricted Assets**  
**For the Four Months Ended April 30 (Unaudited)**  
**(Thousands of \$)**

	<b>2022</b>	<b>2021</b>
<b>Revenues</b>		
Independent living fees	\$3,740	\$3,560
Entrance fees earned	382	364
Skilled nursing, assisted living and memory support fees	3,227	2,983
Investment income (expense)	(261)	227
	<u>7,088</u>	<u>7,134</u>
<b>Expenses</b>		
Operating expenses:		
Salaries and benefits	2,833	2,467
General and administrative	1,664	1,722
Plant operations	521	414
Housekeeping	27	47
Dietary	774	573
Medical and other resident care	246	148
Depreciation	1,232	1,253
Amortization	3,318	3,061
Interest	2,152	2,413
(Gain) Loss on disposal of fixed assets	(42)	2
	<u>12,725</u>	<u>12,100</u>
Deficit of revenues over expenses	<u>(5,637)</u>	<u>(4,966)</u>
Contributions to Lifespace Communities, Inc.	(41)	(39)
Changes in net assets	<u>(5,678)</u>	<u>(5,005)</u>
Net assets at beginning of year	<u>(42,523)</u>	<u>(27,154)</u>
Net assets at end of the period	<u><u>(\$48,201)</u></u>	<u><u>(\$32,159)</u></u>

**The Stayton**  
**Statements of Cash Flow**  
**For the Four Months Ended April 30 (Unaudited)**  
**(Thousands of \$)**

	<b>2022</b>	<b>2021</b>
<b>Operating activities</b>		
Changes in unrestricted net assets	(\$5,678)	(\$5,005)
Adjustments to reconcile changes in net asset to net cash provided (used) in operating activities:		
Entrance fees earned	(382)	(364)
Proceeds from nonrefundable entrance fees and deposits	571	134
Depreciation and Amortization	4,550	4,314
Change in unrealized appreciation of investments	462	(180)
Net purchases of trading investments	(1,050)	(2,379)
Contributions to Lifespace Communities, Inc.	41	39
(Gain) Loss on disposal of property and equipment	(42)	2
Changes in operating assets and liabilities:		
Accounts receivables, inventories, and prepaid insurance and other	146	(575)
Accounts payables and accrued liabilities	2,760	2,564
Net cash provided (used) in operating activities	<u>1,378</u>	<u>(1,450)</u>
<b>Investing activities</b>		
Purchases of property and equipment	(603)	(72)
<b>Financing activities</b>		
Contributions to Lifespace Communities, Inc.	(41)	(39)
Proceeds from refundable entrance fees and deposits	1,042	1,938
Refunds of entrance fees	(2,369)	(1,391)
Net cash (used) provided in financing activities	<u>(1,368)</u>	<u>508</u>
Net decrease in cash and cash equivalents	(593)	(1,014)
Cash and cash equivalents at beginning of year	1,010	1,814
Cash and cash equivalents at end of period	<u>\$417</u>	<u>\$800</u>



## **The Stayton Management's Discussion and Analysis**

### **Four Months Ended April 30, 2022 versus Four Months Ended April 30, 2021:**

The average year-to-date independent living occupancy through April 30, 2022, was 169.1 independent living homes (89.8% of the 188 available homes). The average year-to-date occupancy through April 30, 2021 was 171.3 independent living homes (91.1% of the 188 available homes).

Revenues from independent living monthly fees and related charges amounted to \$3,740,000 for the four months ended April 30, 2022, a 5.1% increase from \$3,560,000 for the same revenue sources for the same period in 2021. The increase is driven by monthly fee increases of 6.0% that were effective January 1, 2022 and offset by decreased occupancy.

Revenues from the health center, assisted living, and memory support fees were \$3,227,000 for the four months ended April 30, 2022 compared to \$2,983,000 for the same period in 2021, an increase of 8.2%. The increase is driven by monthly fee increases of 6.0% that were effective January 1, 2022 and the increased occupancy in the health center.

Total operating expenses, excluding depreciation and interest expense, were \$6,065,000 for the four months ended April 30, 2022, an increase of \$694,000 or 12.9% from comparable expenses of \$5,371,000 for the same period in 2021. Salaries and benefits increased \$366,000 or 14.8% for the four-month period, as compared to the same period in 2021, due to wage increases for culinary, nursing and housekeeping team members that took effect November 1, 2021 and increases for all other positions that took effect January 1, 2022. Plant operations expense increased \$107,000 or 25.9% for the four-month period as compared to the same period in 2021, due to more repairs and maintenance. Dietary expense increased \$201,000 or 35.1% for the four-month period, as compared to the same period in 2021, as a result of increases in raw material costs. Medical and other resident care increased \$98,000 or 66.2% due to an increase in agency costs in the period.

**The Stayton  
Management's Discussion and Analysis**

**Four Months Ended April 30, 2022 Actual versus Budget:**

The Board of Directors annually approves the budget. The chart below shows line item comparisons to the board approved net operating margin, net entrance fees and capital expenditures for the period, along with the favorable and unfavorable variances.

(in thousands)	Actual	Budget	Favorable/ (Unfavorable)
<b>Revenues</b>			
Independent Living Fees	\$3,740	\$3,657	\$83
Skilled nursing, assisted living and memory support fees	3,227	3,397	(170)
	6,967	7,054	(87)
<b>Expenses</b>			
Operating expenses:			
Salaries and benefits	2,833	3,182	349
General and administrative	1,664	1,542	(122)
Plant operations	521	437	(84)
Housekeeping	27	84	57
Dietary	774	656	(118)
Medical and other resident care	246	198	(48)
	6,065	6,099	34
Net operating margin	902	955	(53)
Net entrance fees	(756)	(2,163)	1,407
Capital expenditures	603	3,887	3,284

Net operating margin is unfavorable to budget by \$53,000.

Independent Living Fees revenue is favorable to budget by \$83,000 or 2.3% due to occupancy. The average year to date independent living occupancy is 89.9% while the budget is 86.8%.

Skilled nursing, assisted living and memory support revenue is unfavorable to budget by \$170,000 or 5.0% due to more hardship discounts than were budgeted.

Salaries and benefits costs are favorable to budget by \$349,000, or 11.0%, due to open positions.

General and administrative costs are unfavorable to budget by \$122,000 or 7.9% due to financing related costs.

Plant operation costs are unfavorable to budget by \$84,000 or 19.2% due to more repairs and maintenance.

## **The Stayton Management's Discussion and Analysis**

Dietary costs are unfavorable to budget by \$118,000 or 18.0% due to higher labor costs from third party and raw food costs.

Net entrance fees are favorable to budget by \$1,407,000. For the four months ended April 30, 2022, there were three closings for actual and budget. The Stayton pays out refunds in the order of the refund queue. The timing of refunds according to the queue heavily influences the net entrance fees.

Commencing in February 2022, The Stayton has entered into agreements with incoming residents so that their deposits are refundable in full, and the segregated funds have been or will be placed in escrow, until The Stayton resolves its defaults under the Master Trust Indenture. The result is that The Stayton is not receiving the entrance fees at this time from which it can pay refunds, but The Stayton hopes to be receiving entrance fees again soon.

Capital expenditures are favorable to budget by \$3,284,000 as a result of timing.

### **Ratios:**

Lifespace uses the Fitch investment grade medians as benchmarks. The ratios for both the investment grade and the BBB ratings are shown in the footnote to the ratio calculation schedule.

On January 3, 2020, The Stayton completed a bond exchange of its Series 2009 Bonds for new Series 2020 Bonds issued in the amount of \$112,261,000. The Series 2020 Bonds bear interest at 5.75%, have a final maturity in 2054 and are interest only through 2024. Annual debt service in 2022 is \$6,455,000. Maximum annual debt service is \$7,520,000.

The Series 2020 Bonds have an occupancy covenant, historical debt service coverage ratio covenant and a liquidity covenant. The occupancy covenant is 88% independent living apartments and is tested quarterly. The testing dates for the debt service coverage ratio and the liquidity covenant are June 30 and December 31 and began on June 30, 2021. The debt service coverage ratio covenant level is 1.10 for the first two testing dates and 1.20 thereafter. The liquidity covenant level is 120 days cash on hand. Calculation of days cash on hand includes amounts available from the \$6.0 million liquidity support agreement provided by Lifespace. At June 30, 2021 and December 31, 2021, The Stayton was in compliance with the occupancy covenant and the liquidity covenant, and was not in compliance with the debt service coverage requirement. As the debt service coverage ratio is less than 1.0 at December 31, 2021, this is considered an event of default under the Master Trust Indenture.

### **Liquidity and Capital Requirements – Four Months Ended April 30, 2022 versus Four Months Ended April 30, 2021:**

Cash proceeds from entrance fees and deposits (refundable and non-refundable), net of refunds, were (\$756,000) in 2022 compared to \$681,000 in 2021. There were three closings for the four months ended April 30, 2022 and one closing for the same period ended 2021. However there were receipts of deferrals in 2021. The Stayton pays out refunds in the order of the refund queue. The timing of refunds according to the queue heavily influences the net entrance fees. Of

## **The Stayton Management's Discussion and Analysis**

the cash proceeds for the four months ended April 30, 2022, \$1,834,000 are segregated and are not available for payment of the refund queue.

Daily operating expenses for April 30, 2022 increased to \$68,000 from \$65,000 for April 30, 2021, a change of 5.6%. The overall unrestricted cash position decreased from \$5,891,000 at April 30, 2021 to \$2,524,000 at April 30, 2022, a change of 57.2%.

No amounts have been drawn on the \$6 million liquidity support agreement provided by Lifespace as of April 30, 2022.

Capital expenditures for the community for the four months ended April 30, 2022 were \$603,000, while depreciation expense for the same period was \$1,232,000. Capital expenditures for the community for the four months ended April 30, 2021 were \$72,000, while depreciation expense for the same period was \$1,253,000.

To evaluate the financial aspect of the needed re-investment in the community, Lifespace management targets capital expenditures for all communities it manages as a percentage of depreciation in the range of 70% to 130%. This ratio is monitored on a 5-year historical view to assist with the annual capital expenditure decisions. The 5-year historical ratio for The Stayton at December 31, 2021 is 18% and falls well below the targeted range of Lifespace guidelines. It is not unusual to fall below the 70% of depreciation for a community that has been in service less than 15 years. Routine capital projects are expected to be funded from internal cash flows.

### **Forward-Looking Statements:**

This document contains various “forward-looking statements”. Forward-looking statements represent our expectations or beliefs concerning future events. The words “plan”, “expect” “estimate” “budget” and similar expressions are intended to identify forward-looking statements. We caution that these statements are further qualified by important factors that could cause actual results to differ materially from those in the forward-looking statements, including without limitations the factors described in this document.

We ask you not to place undue reliance on such forward-looking statements because they speak only of our views as of the statement dates. Although we have attempted to list the important factors that presently affect The Stayton’s business and operating results, we further caution you that other factors may in the future prove to be important in affecting The Stayton’s results of operations. We undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events, or otherwise.

**The Stayton**  
**Selected Historical Financial Information**  
(Thousands of \$)

	Four Months Ended		Year Ended December 31		
	April 30 (Unaudited)		(Audited)		
Historical Debt Service Coverage	2022	2021	2021	2020	2019
Excess (deficit) of revenues over expenses	(5,637)	(4,966)	(15,312)	(23,338)	(8,592)
Less:					
Entrance fees earned	(382)	(364)	(1,630)	(1,387)	(2,247)
Add:					
Depreciation	1,232	1,253	3,741	3,586	3,999
Amortization	3,318	3,061	10,344	14,093	3,734
Interest Expense	2,152	2,413	6,455	6,399	9,283
Unrealized (gain) loss on securities	462	(180)	(159)	(197)	(82)
Realized loss on sale of assets	(42)	2	2	16	3
Deferred management fee	-	-	-	-	160
Change in future service obligation	-	-	666	5,424	(5,598)
Entrance fee proceeds (less refunds)	(756)	681	674	1,588	4,476
Entrance fee proceeds held in escrow (f)	(1,613)	-	-	-	-
Income available for debt service	<u>(1,266)</u>	<u>1,900</u>	<u>4,781</u>	<u>6,184</u>	<u>5,136</u>
Annual debt service payment	6,455	6,455	6,455	5,882	9,513
Annual debt service coverage (b)(c)	(0.6)	0.9	0.7	1.1	0.5
Annual debt service coverage covenant (d)	1.2	1.1	1.1	1.1	1.2
<b>Days Cash on Hand</b>					
Unrestricted cash and investments	2,237	5,891	4,287	6,692	9,344
Liquidity support agreement (e)	6,000	6,000	6,000	6,000	6,000
	<u>8,237</u>	<u>11,891</u>	<u>10,287</u>	<u>12,692</u>	<u>15,344</u>
Department operating expenses plus interest	8,217	7,784	22,605	23,738	29,459
Daily expenses	68	65	62	65	81
Days of unrestricted cash and investment, excl. LSA	33	91	69	103	116
Days of unrestricted cash & investments on hand (a)(b)(c)	120	183	166	195	190
Days of unrestricted cash & investments on hand covenant	120	120	120	120	N/A
<b>Occupancy</b>					
Actual occupancy as of period end (a)	89.9%	91.0%	90.4%	91.5%	96.3%
Occupancy covenant	88.0%	88.0%	88.0%	88.0%	88.0%
<b>Other Ratios</b>					
Net operating margin (b)(c)	12.9%	17.9%	19.4%	18.5%	1.7%
Net operating margin, adjusted (b)(c)	2.4%	25.7%	22.0%	24.1%	19.3%
Adjusted debt to capitalization (b)(c)	156.8%	129.5%	145.6%	122.1%	96.6%

(a) The financial ratios that are required by the financing documents beginning in June 2021.

(b) The financial ratios that are monitored monthly by Lifespace.

(c) Latest FITCH for Investment Grade medians used as benchmarks are as follows: net operating margin of 6.5%, net operating margin, adjusted of 22.5%, maximum annual debt service of 2.5 times, days cash on hand of 528 and adjusted debt to capitalization of 54.0%. The latest "BBB" ratings are as follows: net operating margin of 6.7%, net operating margin, adjusted of 23.0%, maximum annual debt service of 2.2 times, days cash on hand of 496 and adjusted debt to capitalization of 61.1%.

(d) The debt service coverage ratio covenant is 1.1 times with the first testing date of June 2021 and the second testing date of December 2021. Thereafter, the debt service coverage ratio is 1.2 times.

(e) Lifespace has provided a \$6.0 million liquidity support agreement. In accordance with the 2020 bond documents, amounts available under this agreement are included in days cash on hand.

(f) Entrance fee proceeds received in 2022 are held in escrow and will not be included in the net entrance fees used for the debt service coverage ratio.

The table below summarizes the current period entrance fee turnover activity.

<b>Net Entrance Fee Turnover</b>				
<b>Fundings per the queue</b>				
	<b>Entrance Fee Receipts</b>	<b>Monthly Additions to Refund Queue</b>	<b>Remaining Unfunded</b>	<b>Entrance Fee Turnover</b>
End of 2021			(1,012,420)	-
January	-	(414,900)	(1,427,320)	-
February	-	(407,106)	(1,834,426)	-
March	-	(779,900)	(2,614,326)	-
April	-	-	(2,614,326)	-
YTD 2022				-
<b>Other Accounts Impacting Net Entrance Fees</b>				
Change in refunds in process				(747,000)
Change in Lifecare Hardship and Unpaid Balances				(9,000)
Net Entrance Fees				<u>(756,000)</u>

Note: There are entrance fee proceeds of \$1,613,000 that are being held in escrow that are not reflected above in the queue details.