

MONTHLY REPORT
for the two months ended February 29, 2020

THE
STAYTON
— AT MUSEUM WAY —

A Lifespace Community

March 31, 2020

UMB Bank
Ginny Housum
120 Sixth Street South, Suite 1400
Minneapolis, MN 55402

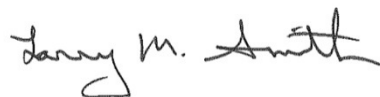
RE: Certificate in accordance with Master Trust Indenture Section 4.15(b) and Section 4.20

The undersigned, Interim President and CEO and Chief Financial Officer for Lifespace Communities, Incorporated, hereby certifies that the attached financial statements for:

The Stayton

Are complete, correct and fairly present the financial conditions and results of operations for the two months ended February 29, 2020, subject to the year-end audit adjustments.

LIFESPAC COMMUNITIES, INC.

A handwritten signature in black ink that reads "Larry M. Smith".

Larry M. Smith

The Stayton Management's Discussion and Analysis

Overview:

Tarrant County Senior Living Center, Inc., d/b/a The Stayton at Museum Way (“The Stayton”) is a Texas not-for-profit corporation. The Stayton was formed for the purpose of constructing, owning and operating a continuing care retirement community in Fort Worth, Texas, known as The Stayton at Museum Way, providing housing, health care and other related services to its residents.

In June 2019, Lifespace Communities, Inc. (“Lifespace”) an Iowa nonprofit corporation, completed an affiliation with Senior Quality Lifestyles Corporation (“SQLC”). As a result of this affiliation, Lifespace is the sole member of The Stayton and has taken over management of the community.

The 2019 financial statement audit is in process. The audit is expected to be finalized and filed on EMMA no later than May 31, 2020, as required by the bond documents. In addition, in accordance with accounting standards, the balance sheet for The Stayton is required to be fair valued at the time of the affiliation to determine if there is any resulting intangible assets or goodwill. The accounting standards allow one year to complete this valuation. Lifespace engaged an accounting firm to perform this valuation of which has been completed. All fair value adjustments, which included but are not limited to intangible assets, goodwill, fixed assets and the removal of equity prior to the affiliation will be reflected in the December 31, 2019 audited financial statements. The February 29, 2020 balance sheet included in this disclosure reflects these adjustments, however, since the audit is in process it does not include any other audit adjustments that may be identified.

The Stayton converted to Lifespace’s financial system on October 1, 2019, which included converting to the Lifespace chart of accounts. As a result of this conversion the reporting package has changed, and certain 2019 amounts have been reclassified to conform with the 2020 presentation.

Operational Charts and Financials:

The Stayton

Apartments/Units Available

| | Residential Living | Assisted Living | | Health Center | Total | CMS 5-Star Rating * |
|-------------|--------------------|-----------------|----------------|---------------|-------|---------------------|
| | Apartment | Assisted Living | Memory Support | | | |
| The Stayton | 188 | 42 | 20 | 46 | 296 | 5 |

* The CMS 5-Star rating is as of March 3, 2020.

Average Occupancy

| | Fiscal Year Ended December 31, | | | Two Months ended February 29, | |
|--------------------|--------------------------------|-------|-------|-------------------------------|-------|
| | 2017 | 2018 | 2019 | 2019 | 2020 |
| Residential Living | 98.8% | 96.9% | 94.7% | 95.5% | 94.8% |
| Assisted Living | 91.1% | 91.7% | 94.4% | 96.4% | 95.8% |
| Memory Support | 86.3% | 92.9% | 88.3% | 87.5% | 96.0% |
| Health Center | 89.7% | 83.0% | 90.9% | 82.6% | 92.0% |

Residential Living Turnover Analysis

| | Fiscal Year Ended December 31, | | | Two Months ended February 29, | |
|---------------------------------------|--------------------------------|-------|-------|-------------------------------|-------|
| | 2017 | 2018 | 2019 | 2019 | 2020 |
| Beginning Residential Living Occupied | 188 | 185 | 179 | 179 | 181 |
| RL Move-Ins | 11 | 15 | 22 | 4 | 1 |
| Transfers to the Health Center | (10) | (11) | (10) | - | (2) |
| RL Move-Outs and Death | (4) | (10) | (10) | (3) | (2) |
| Ending Residential Living Occupied | 185 | 179 | 181 | 180 | 178 |
| Ending Occupancy Percentage | 98.4% | 95.2% | 96.3% | 95.7% | 94.7% |

Health Center Payor Mix

The Health Center beds are certified for Medicare. The average payor mix in the Health Center for the fiscal years ending December 31, 2017 through 2019 and the two months ended February 29, 2019 and 2020 are shown below:

| | Fiscal Year Ended December 31, | | | Two Months ended February 29, | |
|------------------------|--------------------------------|--------|--------|-------------------------------|--------|
| | 2017 | 2018 | 2019 | 2019 | 2020 |
| Lifecare | 32.7% | 28.1% | 25.7% | 27.4% | 20.2% |
| Medicare | 42.1% | 47.3% | 52.5% | 53.1% | 56.8% |
| Non-Life Care Resident | 25.2% | 24.6% | 21.8% | 19.5% | 23.0% |
| Total Patient Mix | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% |

**The Stayton
Balance Sheets
As of February 29 (Unaudited)
(Thousands of \$)**

| | 2020 | 2019 |
|----------------------------------|------------------|------------------|
| Assets | | |
| Current Assets: | | |
| Cash and Cash Equivalents | \$6,453 | \$7,710 |
| Accounts Receivable | 2,241 | 1,884 |
| Inventories | 17 | 23 |
| Prepaid Insurance & Other | 347 | 463 |
| Assets whose use is limited | 1,071 | 11 |
| Total Current Assets | 10,129 | 10,091 |
| Assets whose use is limited | 10,026 | 9,004 |
| Property and equipment, at cost: | | |
| Land and improvements | 4,912 | 4,566 |
| Buildings and improvements | 101,221 | 124,822 |
| Furniture and equipment | 1,990 | 4,522 |
| | 108,123 | 133,910 |
| Less accum. deprec. | (2,801) | (26,398) |
| Net property and equipment | 105,322 | 107,512 |
| Net goodwill | 51,548 | 0 |
| Net deferred assets | 62 | 0 |
| Net intangible assets | 10,603 | 0 |
| TOTAL ASSETS | \$187,690 | \$126,607 |

**The Stayton
Balance Sheets
As of February 29 (Unaudited)
(Thousands of \$)**

| | 2020 | 2019 |
|--------------------------------------------------|------------------|------------------|
| Liabilities and net assets | | |
| Current liabilities: | | |
| Accounts payable: | | |
| Trade | \$962 | \$1,024 |
| Related Party | 628 | 3,589 |
| | 1,590 | 4,613 |
| | | |
| Accrued liabilities: | | |
| Employee compensation expense | 298 | 467 |
| Interest | 1,206 | 2,743 |
| Other | 10 | 20 |
| | 1,514 | 3,230 |
| | | |
| Entrance fee refunds | 1,154 | 639 |
| Long-term debt due within one year | 0 | 1,905 |
| Total current liabilities | 4,258 | 10,387 |
| | | |
| Entrance fee deposits | 234 | 357 |
| Long-term Notes Payable and Intercompany Payable | 0 | 6,664 |
| Long-term Bonds due after one year | 112,261 | 99,152 |
| Deferred entrance fees | 8,631 | 11,335 |
| Refundable entrance and membership fees | 65,618 | 92,324 |
| Future Service Obligation | 0 | 5,598 |
| Total liabilities | 191,002 | 225,817 |
| | | |
| Net assets without donor restrictions | (3,312) | (99,210) |
| TOTAL LIABILITIES AND NET ASSETS | \$187,690 | \$126,607 |

The Stayton
Statements of Operations and Changes in Unrestricted Assets
For the Two Months Ended February 29 (Unaudited)
(Thousands of \$)

| | 2020 | 2019 |
|---------------------------------------------------------------|------------------|-------------------|
| Revenues | | |
| Residential living fees | \$1,860 | \$1,759 |
| Entrance fees earned | 206 | 242 |
| Skilled nursing, assisted living and memory support fees, net | 1,943 | 1,575 |
| Investment income | 21 | 32 |
| | <u>4,030</u> | <u>3,608</u> |
| Expenses | | |
| Operating expenses: | | |
| Salaries and benefits | 1,343 | 1,233 |
| General and administrative | 712 | 903 |
| Plant operations | 170 | 195 |
| Housekeeping | 15 | 15 |
| Dietary | 406 | 230 |
| Medical and other resident care | 374 | 317 |
| Depreciation | 610 | 602 |
| Amortization | 1,244 | 0 |
| Interest | 1,185 | 1,446 |
| | <u>6,059</u> | <u>4,941</u> |
| Changes in net assets | <u>(2,029)</u> | <u>(1,333)</u> |
| Net assets at beginning of year | (1,283) | (97,877) |
| Net assets at end of the period | <u>(\$3,312)</u> | <u>(\$99,210)</u> |

The Stayton
Statements of Cash Flow
For the Two Months Ended February 29 (Unaudited)
(Thousands of \$)

| Operating activities | 2020 | 2019 |
|-----------------------------------------------------------------------------------------|-----------------|-----------------|
| Changes in unrestricted net assets | (\$2,029) | (\$1,333) |
| Adjustments to reconcile changes in net asset to net cash used in operating activities: | | |
| Entrance fees earned | (206) | (242) |
| Proceeds from nonrefundable entrance fees and deposits | 91 | 328 |
| Depreciation and Amortization | 1,854 | 602 |
| Amortization of Financing Costs | 0 | 24 |
| Net accretion of original issue premium/discounts | 0 | 8 |
| Interest applied to long term debt | 6,466 | 0 |
| Change in entrance fee deposits | 10 | 121 |
| Changes in operating assets and liabilities: | | |
| Accounts receivables, inventories, and prepaid insurance and other | (611) | (145) |
| Accounts payables and accrued liabilities | (6,042) | 1,482 |
| Net cash provided (used) in operating activities | <u>(467)</u> | <u>845</u> |
| Investing activities | | |
| Purchases of property and equipment | (58) | (73) |
| Net cash used in investing activities | <u>(58)</u> | <u>(73)</u> |
| Financing activities | | |
| Proceeds from refundable entrance fees and deposits | 1,067 | 2,468 |
| Refunds of entrance fees | (275) | (1,531) |
| Net cash provided in financing activities | <u>792</u> | <u>937</u> |
| Net (decrease) increase in cash, cash equivalents and restricted cash | 267 | 1,709 |
| Cash, cash equivalents and restricted cash at beginning of year | 17,283 | 15,016 |
| Cash, cash equivalents and restricted cash at end of period | <u>\$17,550</u> | <u>\$16,725</u> |

The Stayton Management's Discussion and Analysis

Two Months Ended February 29, 2020 versus Two Months Ended February 28, 2019:

The average year-to-date residential living occupancy at February 29, 2020, was 178.3 residential living homes (94.8% of the 188 available homes). The average year-to-date occupancy at February 28, 2019 was 179.5 residential living homes (95.5% of the 188 available homes).

Revenues from residential living monthly fees and related charges amounted to \$1,860,000 in 2020, a 5.7% increase from \$1,759,000 for the same revenue sources in 2019. The increase is driven by monthly fee increases of an average of 3.7% that took effect January 1, 2020, increase in the miscellaneous income such as guest meals and activities and less promotional discounts.

Revenues from the health center, assisted living, and memory support fees, net of contractual allowances and pass-through therapy expenses were \$1,943,000 in 2020 compared to \$1,575,000 in 2019, an increase of 23.4%. This increase is the result of increased census in memory support and the health center. Memory support had a year to date average occupancy of 96.0% through February while the health center had a year to date average occupancy of 92.0%. Assisted living, memory support and the health center had monthly fee increases of 3.7% effective January 1, 2020.

Total operating expenses, excluding depreciation and interest expense, were \$3,020,000 in 2020, an increase of \$127,000 or 4.4% from comparable expenses of \$2,893,000 in 2019. Salaries and benefits increased \$110,000 or 8.9% as a result of annual merit increases of 2.0% in addition to adding new positions in memory support and the health center as a result of increased occupancy. Offsetting these increases are wages for culinary team member that are now recorded within culinary costs due to the implementation of a new culinary program with a third party provider. General and administrative expense decreased \$191,000 or 21.2% as a result of approximately \$127,000 less in refinancing related costs and \$27,000 less in contributions to another organization. Plant operations decreased \$25,000 or 12.8% as a result of lower cost in repairs and maintenance and utilities compared to the same period in 2019. Dietary costs increased \$176,000 or 76.5% which is the result of implementing a new culinary program with a third party provider in which some costs that were previously recorded in salaries and wages are now recorded in dietary. Medical and other resident care increased \$57,000 or 18.0% as a result of higher census in memory support and the health center and employment agency.

Subsequent to year-end, the World Health Organization declared the spread of Coronavirus Disease (COVID-19) a worldwide pandemic. The COVID-19 pandemic is having significant effects on global markets, supply chains, businesses, and communities. Specific to The Stayton, COVID-19 may impact various parts of its 2020 operations and financial results including but not limited to additional costs for emergency preparedness, disease control and containment, potential shortages of healthcare personnel, or loss of revenue due to reductions in certain revenue streams. Management believes The Stayton is taking appropriate actions to mitigate the negative impact. However, the full impact of COVID-19 is unknown and cannot be reasonably estimated as of February 29, 2020.

**The Stayton
Management's Discussion and Analysis**

Two Months Ended February 28, 2020 Actual versus Budget:

The Board of Directors annually approves the budget. The chart below shows line item comparisons to the board approved net operating margin, net entrance fees and capital expenditures, along with the favorable and unfavorable variances.

| (in thousands) | Actual | Budget | Favorable/ (Unfavorable) |
|---------------------------------------------------------------|---------|---------|-----------------------------|
| Revenues | | | |
| Residential Living Fees | \$1,860 | \$1,883 | (\$23) |
| Skilled nursing, assisted living and memory support fees, net | 1,943 | 1,624 | 319 |
| | 3,803 | 3,507 | 296 |
| Expenses | | | |
| Operating expenses: | | | |
| Salaries and benefits | 1,343 | 1,352 | 9 |
| General and administrative | 712 | 586 | (126) |
| Plant operations | 170 | 237 | 67 |
| Housekeeping | 15 | 25 | 10 |
| Dietary | 406 | 281 | (125) |
| Medical and other resident care | 374 | 368 | (6) |
| | 3,020 | 2,849 | (171) |
| Net operating margin | 783 | 658 | 125 |
| Net entrance fees | 883 | 805 | 78 |
| Capital expenditures | 58 | 186 | 128 |

Net operating margin is favorable to budget by \$125,000.

Residential living fees are unfavorable to budget by \$23,000 as a result of occupancy in the smaller apartments versus the larger apartments.

Skilled nursing, assisted living and memory support fees are favorable to budget by \$319,000 as a result of assisted living, memory support and the health center occupancies exceeding budget. Year-to-date average assisted living occupancy is 95.8% compared to a budget of 83.3%. Year-to-date average memory support occupancy is 96.0% compared to a budget of 75.0%. Year-to-date average health center occupancy is 92.0% compared to a budget of 89.1%.

Salaries and benefits are \$9,000, or 0.7%, favorable to budget primarily due to several exempt positions that are currently open.

The Stayton Management's Discussion and Analysis

General and administrative expense is unfavorable to budget by \$126,000, or 21.5%. There were refinancing related costs that were \$164,000 higher than budgeted. These are one-time costs that will not reoccur.

Plant Operations costs are favorable to budget by \$67,000, or 28.3% as a result of lower repairs and maintenance and utilities.

Dietary costs are unfavorable to budget by \$125,000, or 44.5% as a result of increased census in higher levels of living. In addition, a new culinary program was implemented in the fourth quarter 2019, which results in some costs budgeted in salaries and benefits while currently recorded in the dietary costs line.

Net entrance fees are favorable to budget by \$78,000. There was one closing in for the two months ended February 29, 2020 compared to a budget of four closings. However, there were net deferrals received as of February 29, 2020 of \$244,000, which increases net entrance fees.

Capital expenditures are favorable to budget by \$128,000. One of the biggest capital expenditures throughout the year are apartment refurbishments that occur when the apartments come available. There were three apartments that became available as of the two months ended February 29, 2020.

Ratios:

Lifespace uses the Fitch investment grade medians as benchmarks. The ratios for both the investment grade and the BBB ratings are shown in the footnote to the ratio calculation schedule.

On January 3, 2020, The Stayton completed a bond exchange of its Series 2009 Bonds for new Series 2020 Bonds issued in the amount of \$112,261,000. The Series 2020 Bonds bear interest at 5.75%, have a final maturity in 2054 and are interest only through 2024. Annual debt service in 2020 is \$5,881,000. Maximum annual debt service is \$7,520,000. The following is a summary of the long-term debt payable:

| (in thousands) | February 29, | |
|-----------------------------------------------|--------------|-------------|
| | <u>2020</u> | <u>2019</u> |
| Series 2009 Bonds | - | 105,795 |
| Series 2020 Bonds | 112,261 | - |
| Notes Payable | - | 664 |
| Liquidity Support | - | 6,000 |
| | <hr/> | <hr/> |
| | 112,261 | 112,459 |
| Less: Net Unamortized Original Issue Discount | - | (2,082) |
| Less: Net Unamortized Issuance Costs | - | (2,656) |
| | <hr/> | <hr/> |
| | 112,261 | 107,721 |
| Less: Amounts Due within One Year | - | 1,905 |
| Amounts Due after One Year | <hr/> | <hr/> |
| | 112,261 | 105,816 |

The Stayton Management's Discussion and Analysis

The Series 2020 Bonds have a debt service coverage ratio covenant, a liquidity covenant and an occupancy covenant. The testing dates for the debt service coverage ratio covenant and the liquidity covenant are June 30 and December 31 and begin June 30, 2021. The occupancy covenant is tested quarterly and testing begins June 30, 2020. The debt service coverage ratio covenant level is 1.10 for the first two testing dates and 1.20 thereafter. The liquidity covenant level is 120 days cash on hand. Calculation of days cash on hand includes amounts available from a \$6.0 million liquidity support agreement provided by Lifespace. The occupancy covenant level is 88.0% occupancy of independent living apartments.

Liquidity and Capital Requirements – Two Months Ended February 29, 2020 versus Two Months Ended February 28, 2019:

Cash proceeds from entrance fees and deposits (refundable and non-refundable), net of refunds, were \$883,000 in 2020 compared to \$1,265,000 for 2019. There was one closing as of February 29, 2020 and three closings for the same period ended 2019. As of February 28, 2019, there were net deferrals of \$484,000 that has a negative impact on net entrance fees. As of February 29, 2020, there were net deferral collections of \$246,000 that has a positive impact on net entrance fees.

Daily operating expenses for February 29, 2020 decreased to \$70,000 from \$74,000 for February 28, 2019, a change of 5.4%. The change is driven by decreased interest expense along with one more day in 2020 than 2019. The overall unrestricted cash position decreased from \$7,710,000 at February 28, 2019 to \$6,453,000 at February 29, 2020, a change of 16.3%. In addition, there is a \$6,000,000 million liquidity support agreement provided by Lifespace. No amounts have been drawn on this agreement as of February 29, 2020.

Capital expenditures for the community for the month ended February 29, 2020 were \$58,000, while depreciation expense for the same period was \$610,000. Capital expenditures for the community for the month ended February 28, 2019 were \$73,000, while depreciation expense for the same period was \$602,000.

To evaluate the financial aspect of the needed re-investment in the community, Lifespace management targets capital expenditures for all communities it manages as a percentage of depreciation in the range of 70% to 130%. Lifespace will apply this approach to The Stayton as budgets are prepared for 2021 and going forward. This ratio is monitored on a 5-year historical view to assist with the annual capital expenditure decisions. The 5-year historical ratio for The Stayton at December 31, 2018 is 13% and falls well below the targeted range of Lifespace guidelines. It is not unusual to fall below the 70% of depreciation for a community that has been in service less than 15 years. Routine capital projects are expected to be funded from internal cash flows.

Forward-Looking Statements:

This document contains various “forward-looking statements”. Forward-looking statements represent our expectations or beliefs concerning future events. The words “plan”,

**The Stayton
Management's Discussion and Analysis**

“expect” “estimate” “budget” and similar expressions are intended to identify forward-looking statements. We caution that these statements are further qualified by important factors that could cause actual results to differ materially from those in the forward-looking statements, including without limitations the factors described in this document.

We ask you not to place undue reliance on such forward-looking statements because they speak only of our views as of the statement dates. Although we have attempted to list the important factors that presently affect The Stayton’s business and operating results, we further caution you that other factors may in the future prove to be important in affecting The Stayton’s results of operations. We undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events, or otherwise.

The Stayton
Selected Historical Financial Information
(Thousands of \$)

| | Two Months Ended February 29 2020 |
|-----------------------------------------------------------|------------------------------------------------------|
| Historical Debt Service Coverage | |
| Excess (deficit) of revenues over expenses | (2,029) |
| Less: | |
| Entrance fees earned | (206) |
| Add: | |
| Depreciation | 610 |
| Amortization | 1,244 |
| Interest Expense | 1,185 |
| Unrealized (gain) loss on securities | (23) |
| Entrance fee proceeds (less refunds) | 883 |
| Income available for debt service | 1,664 |
| | |
| Annual debt service payment | 5,882 |
| Annual debt service coverage (a)(b)(c) | 1.7 |
| Annual debt service coverage covenant (d) | 1.1 |
| | |
| Days Cash on Hand | |
| | |
| Unrestricted cash and investments | 6,453 |
| Liquidity support agreement (e) | 6,000 |
| | 12,453 |
| | |
| Department operating expenses plus interest | 4,205 |
| Daily expenses | 70 |
| | |
| Days of unrestricted cash & investments on hand (a)(b)(c) | 178 |
| Days of unrestricted cash & investments on hand covenant | 120 |
| | |
| Other Ratios | |
| Net operating margin (b)(c) | 20.6% |
| Net operating margin, adjusted (b)(c) | 35.6% |
| Adjusted debt to capitalization (b)(c) | 95.5% |

(a) The financial ratios that are required by the financing documents beginning in June 2021.

(b) The financial ratios that are monitored monthly by Lifespace.

(c) Latest FITCH for Investment Grade medians used as benchmarks are as follows: net operating margin of 5.9%, net operating margin, adjusted of 22.9%, maximum annual debt service of 2.4 times, days cash on hand of 501 and adjusted debt to capitalization of 54.3%. The latest "BBB" ratings are as follows: net operating margin of 5.9%, net operating margin, adjusted of 23.0%, maximum annual debt service of 1.9 times, days cash on hand of 465 and adjusted debt to capitalization of 63.1%.

(d) The debt service coverage ratio covenant is 1.1 times with the first testing date of June 2021 and the second testing date of December 2021. Thereafter, the debt service coverage ratio is 1.2 times.

(e) Lifespace has provided a \$6.0 million liquidity support agreement. In accordance with the 2020 bond documents, amounts available under this agreement are included in days cash on hand.

The table below summarizes the current period entrance fee turnover activity.

Net Entrance Fee Turnover

Fundings per the queue

| | Entrance Fee Receipts | Monthly Additions to Refund Queue | Remaining Unfunded | Entrance Fee Turnover |
|-------------|----------------------------------|--------------------------------------------------|-------------------------------|----------------------------------|
| End of 2019 | | | (1,468,317) | - |
| January | 451,809 | (2,222,363) | (3,238,871) | - |
| February | 701,803 | (673,200) | (3,210,268) | - |
| YTD 2020 | | | | - |

Other Accounts Impacting Net Entrance Fees

| | |
|------------------------------|----------------|
| Change in refunds in process | 879,000 |
| Rounding/Immaterial | 4,000 |
| Net Entrance Fees | <u>883,000</u> |