CONTINUING DISCLOSURE REPORT for the six months ended June 30, 2022

# LIFESPACE

COMMUNITIES

## **OBLIGATED GROUP**

Abbey Delray Abbey Delray South Beacon Hill Claridge Court Friendship Village of Bloomington Friendship Village of South Hills Harbour's Edge Oak Trace Querencia The Waterford Village on the Green

The information contained herein is being filed by the Corporation for the purposes of complying with the Corporation's obligations under SEC Rule 15c2-12. The information contained herein is as of the date of this report.



August 11, 2022

US Bank Susan Heafner Corporate Trust Dept. Mail Code EX-FL-WWSJ 225 Water Street, Suite 700 Jacksonville, FL 32202

RE: Certificate in accordance with Section 415 (a) (ii) of the Master Trust Indenture dated November 1, 2010

The undersigned, Senior Vice President and Chief Financial Officer for Lifespace Communities, Incorporated, hereby certifies that the attached financial statements for:

Lifespace Communities Obligated Group

Are complete, correct and fairly present the financial conditions and results of operations for the six months ended June 30, 2022, subject to the year-end audit adjustments.

LIFESPACE COMMUNITES, INC.

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Nick Harshfield

Cc: Bankers Trust, Kristy Olesen



4201 Corporate Drive West Des Moines, IA 50266

### **Overview:**

Lifespace Communities, Inc. ("Lifespace" or the "Corporation") is an Iowa nonprofit corporation organized for the purpose of owning and operating continuing care retirement communities ("CCRCs).

The Corporation owned eleven CCRCs in six states that made up the Obligated Group. On August 1, 2021, the Corporation sold Grand Lodge at the Preserve ("Grand Lodge") located in Lincoln, Nebraska.

Lifespace is the sole member of Barton Creek Senior Living Center, Inc., d/b/a Querencia ("Querencia") located in Austin, Texas. On August 31, 2021, concurrent with the issuance of the Series 2021 bonds, Querencia became part of the Obligated Group.

The Obligated Group consists of the above communities. The financial information and covenants presented herein set forth the information for these communities. Prior period information has been restated to include Querencia and reclass Grand Lodge activity to discontinued operations.

The Corporation is the sole member of Northwest Senior Housing Corporation, d/b/a Edgemere ("Edgemere") located in Dallas, Texas and Tarrant County Senior Living Center, Inc., d/b/a The Stayton at Museum Way ("The Stayton") located in Ft. Worth, Texas. On July 1, 2021, Lifespace acquired Newcastle Place, LLC ("Newcastle Place") located in Mequon, Wisconsin. On July 19, 2022, Lifespace acquired Meadow Lake located in Tyler, Texas, Wesley Court located in Abilene, Texas and The Craig located in Amarillo, Texas. Edgemere, The Stayton, Newcastle Place, Meadow Lake, Wesley Court and The Craig are separately financed and are not part of the Obligated Group.

The corporation was sole member of Deerfield Retirement Community, Inc. ("Deerfield") a nonprofit organization that was organized to own and operate a CCRC in suburban Des Moines, Iowa. On August 1, 2021, Deerfield was sold to the same third party as Grand Lodge. Deerfield was separately financed and not part of the Obligated Group. While outside the Obligated Group, the Obligated Group had previously guaranteed certain outstanding long-term indebtedness of Deerfield. These guarantees were discharged in connection with the sale of Deerfield and the Obligated Group has no further outstanding long-term indebtedness or guarantee obligations with respect to Deerfield.

After the disposition of Grand Lodge and Deerfield, and including Edgemere, Meadow Lake, Newcastle Place, The Craig, The Stayton, and Wesley Court, the Corporation and its affiliates operate 17 CCRCs in seven states from corporate offices located in West Des Moines, Iowa and Addison, Texas. References to the "Communities" herein are to the 11 CCRCs owned and operated by the Corporation that make up the Obligated Group.

Calendar year-end financial information for December 31, 2021 and prior is provided from audited financial statements. All other financial information is obtained from unaudited financial statements.

#### Summary of Units Operated per Community

				Health	Health			
	Independent	Villas,		Center	Center Semi-			CMS 5-
	Living	Carriage or	Assisted	Private	Private	Memory		Star
	Apartments	Town Homes	Living	Room	Room	Support	Total	Rating *
Abbey Delray	299	28	48	30	70	30	505	4
Abbey Delray South	240	44		28	46		358	5
Beacon Hill	372			26	84		482	5
Claridge Court (1)	127			17	28		172	4
Friendship Village of Bloomington (2)	368	12	42	36	30	32	520	5
Friendship Village of South Hills	273	18	50	35	54	32	462	4
Harbour's Edge	266			50	4		320	5
Oak Trace	216	16	66	84	20	28	430	5
Querencia	157	10	40	38	4	23	272	5
The Waterford	248	25		30	30		333	3
Village on the Green	204	58	36	40	8	18	364	5
Total	2,770	211	282	414	378	163	4,218	

\* The CMS 5-Star ratings are as of June 2022.

Change in units from December 31, 2021

(1) Claridge Court combined smaller apartments which reduced inventory by one in the second quarter 2022.

(2) Friendship Village of Bloomington has combined smaller apartments which reduced inventory by one in the first quarter and two more in second quarter 2022.

#### Lifespace Communities, Inc. Average Occupancy of the Communities

		20	019			20	20			2	021		т	welve mor June 30		I
	Living	Health		Memory	Living	Health		Memory	Living	Health		Memory	Living	Health		Memory
Community	Units	Center	ALUs	Support	Units	Center	ALUs	Support	Units	Center	ALUs	Support	Units	Center	ALUs	Support
Abbey Delray, FL (a)	71.6%	88.1%	85.7%	N/A	67.6%	92.5%	59.8%	36.0%	60.1%	92.4%	74.1%	60.6%	59.8%	92.3%	82.5%	71.3%
Abbey Delray South, FL	80.6%	82.9%	N/A	N/A	76.0%	73.4%	NA	NA	66.3%	75.5%	NA	NA	65.6%	84.0%	NA	NA
Beacon Hill, IL	94.1%	92.7%	N/A	N/A	92.4%	91.5%	NA	NA	87.0%	89.6%	NA	NA	85.0%	87.3%	NA	NA
Claridge Court, KS	89.2%	89.6%	N/A	N/A	87.3%	82.0%	NA	NA	81.2%	89.3%	NA	NA	81.2%	94.4%	NA	NA
Friendship Village of Bloomington, MN (b)	96.3%	85.6%	86.8%	N/A	93.3%	82.0%	89.5%	NA	81.2%	79.6%	55.2%	91.6%	75.5%	83.0%	74.8%	90.9%
Friendship Village of South Hills, PA (c)	95.5%	94.4%	12.5%	20.0%	87.6%	81.2%	44.7%	63.8%	81.3%	76.6%	75.4%	90.0%	80.0%	79.1%	91.2%	95.9%
Grand Lodge, NE (d)	92.7%	N/A	90.0%	N/A	86.2%	NA	80.1%	NA	85.2%	NA	85.4%	NA	NA	NA	NA	NA
Harbour's Edge, FL	89.8%	91.7%	N/A	N/A	86.8%	92.4%	NA	NA	83.3%	92.3%	NA	NA	85.6%	92.4%	NA	NA
Oak Trace, IL (e)	88.6%	78.9%	72.1%	43.8%	83.6%	92.8%	83.2%	57.5%	86.2%	93.4%	64.8%	88.1%	85.5%	93.8%	72.0%	95.7%
Querencia, TX (f)	98.8%	92.4%	99.5%	97.4%	98.0%	82.9%	96.1%	83.3%	97.9%	81.3%	96.0%	90.1%	97.1%	86.9%	95.8%	90.0%
The Waterford, FL	90.0%	96.3%	N/A	N/A	86.8%	86.2%	NA	NA	79.5%	83.3%	NA	NA	77.5%	85.2%	NA	NA
Village on the Green, FL (g)	83.9%	93.3%	N/A	N/A	82.4%	80.0%	NA	NA	72.2%	78.2%	46.2%	72.6%	69.8%	89.8%	78.3%	88.3%
Obligated Group	88.3%	88.8%	79.5%	59.1%	85.0%	85.8%	75.2%	59.6%	78.7%	85.0%	69.7%	82.8%	77.3%	87.9%	81.8%	88.7%

(a) The new assisted living and memory support opened in February 2020.

(b) The new assisted living and memory support opened in February 2021. The new apartments opened in July 2021.

(c) The new assisted living and memory support opened in November 2019.
(d) Grand Lodge was disposed as of August 1, 2021.

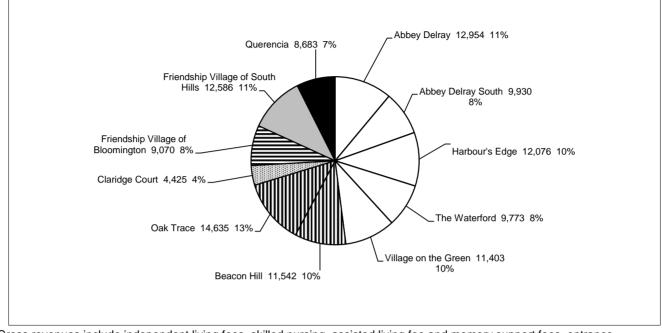
(e) The new health center, assisted living and memory support opened in June 2019.

(f) Querencia joined the Lifespace Obligated Group as of August 31, 2021 in conjunction of the Series 2021 financing. Lifespace affiliated with Querencia on June 20, 2019. Occupancy prior to this date is not reflected above.

(g) The new assisted living opened in March 2021. The memory support and new independent villas opened in April 2021. The replacement health center opened in May 2021.

	Six months ended June 30, 2021				Six months ended June 30, 2022			
	Living	Health		Memory	Living	Health		Memory
	Units	Center	ALUs	Support	Units	Center	ALUs	Support
Abbey Delray, FL	61.1%	93.5%	70.8%	53.3%	60.4%	93.2%	90.5%	74.9%
Abbey Delray South, FL	67.3%	70.0%	NA	NA	65.9%	89.9%	NA	NA
Beacon Hill, IL	87.4%	90.0%	NA	NA	83.1%	85.6%	NA	NA
Claridge Court, KS	82.0%	86.7%	NA	NA	81.6%	96.0%	NA	NA
Friendship Village of Bloomington, MN	87.7%	78.8%	50.0%	92.0%	76.7%	86.1%	86.4%	88.3%
Friendship Village of South Hills, PA	82.8%	78.7%	62.0%	84.4%	80.0%	83.3%	95.2%	97.2%
Harbour's Edge, FL	83.1%	94.4%	NA	NA	87.8%	94.0%	NA	NA
Oak Trace, IL	86.3%	92.3%	62.9%	82.1%	85.0%	93.3%	78.1%	97.6%
Querencia, TX	98.1%	84.3%	96.5%	86.1%	96.4%	95.5%	96.3%	85.7%
The Waterford, FL	81.3%	85.0%	NA	NA	77.2%	88.7%	NA	NA
Village on the Green, FL	74.6%	65.5%	20.8%	55.6%	70.1%	91.1%	94.4%	97.2%
Obligated Group	80.1%	84.1%	63.3%	77.4%	77.4%	90.0%	89.1%	89.8%

#### Comparative Analysis of Gross Revenues Six Months Ended June 30, 2022 (\$ in Thousands)



Gross revenues include independent living fees, skilled nursing, assisted living fee and memory support fees, entrance fees earned, and investment income.



#### **Skilled Nursing Payer Mix and Occupancy**

				Six Mont	hs Ended
	Year-ended			June	e 30,
Payer	2019	2020	2021	2021	2022
Lifecare	15.1%	13.9%	11.6%	12.0%	11.6%
Private Pay	25.9%	24.5%	24.0%	23.5%	26.1%
Medicare	42.6%	44.6%	48.2%	48.0%	46.0%
Medicaid	10.9%	10.1%	8.5%	9.2%	6.8%
Other	5.6%	6.9%	7.8%	7.3%	9.5%
Total Patient Mix	100%	100%	100%	100%	100%
Year-To-Date Average Service					
Units Available Year-To-Date Average Occupancy	807	818	809	818	792
Percentage	88.8%	85.8%	85.0%	84.1%	90.0%

## Lifespace Communities, Inc. Obligated Group Balance Sheets As of June 30 (Unaudited) (Thousands of \$)

Assets           Current Assets:         \$33,537         \$16,003           Investments         126,191         165,395           Accounts Receivable         12,428         14,438           Inventories         691         1,205           Prepaid Insurance & Other         5,293         3,208           Assets whose use is limited         80,677         39,002           Total Current Assets         258,817         239,251           Assets whose use is limited         82,014         86,938           Property and equipment, at cost:         1,161,870         1,072,578           Land and improvements         1,161,870         1,072,578           Furniture and equipment         259,784         715,980           Net property and equipment         759,784         715,980           Net goodwill         38,777         44,872           Net deferred assets         1,939         1,240           Net intangible assets         10,104         11,574           Assets of discontinued operations, net         -         1,297           TOTAL ASSETS         \$1,151,435         \$1,101,152		2022	2021
Cash and Cash Equivalents       \$33,537       \$16,003         Investments       126,191       165,395         Accounts Receivable       12,428       14,438         Inventories       691       1,205         Prepaid Insurance & Other       5,293       3,208         Assets whose use is limited       80,677       39,002         Total Current Assets       258,817       239,251         Assets whose use is limited       82,014       86,938         Property and equipment, at cost:       1161,870       1,072,578         Land and improvements       71,151       68,845         Buildings and improvements       1,161,870       1,072,578         Furniture and equipment       86,307       79,985         1,319,328       1,221,408       (559,544)       (505,428)         Net property and equipment       759,784       715,980         Net goodwill       38,777       44,872         Net deferred assets       1,939       1,240         Net intangible assets       10,104       11,574         Assets of discontinued operations, net       -       1,297	Assets		
Cash and Cash Equivalents       \$33,537       \$16,003         Investments       126,191       165,395         Accounts Receivable       12,428       14,438         Inventories       691       1,205         Prepaid Insurance & Other       5,293       3,208         Assets whose use is limited       80,677       39,002         Total Current Assets       258,817       239,251         Assets whose use is limited       82,014       86,938         Property and equipment, at cost:       1161,870       1,072,578         Land and improvements       71,151       68,845         Buildings and improvements       1,161,870       1,072,578         Furniture and equipment       86,307       79,985         1,319,328       1,221,408       (559,544)       (505,428)         Net property and equipment       759,784       715,980         Net goodwill       38,777       44,872         Net deferred assets       1,939       1,240         Net intangible assets       10,104       11,574         Assets of discontinued operations, net       -       1,297	Current Assets:		
Investments126,191165,395Accounts Receivable12,42814,438Inventories6911,205Prepaid Insurance & Other5,2933,208Assets whose use is limited80,67739,002Total Current Assets258,817239,251Assets whose use is limited82,01486,938Property and equipment, at cost:71,15168,845Land and improvements71,15168,845Buildings and improvements1,161,8701,072,578Furniture and equipment86,30779,9851,319,3281,221,408(559,544)Less accum. deprec.(559,544)(505,428)Net goodwill38,77744,872Net deferred assets1,9391,240Net intangible assets10,10411,574Assets of discontinued operations, net-1,297		\$33,537	\$16.003
Accounts Receivable12,42814,438Inventories6911,205Prepaid Insurance & Other5,2933,208Assets whose use is limited80,67739,002Total Current Assets258,817239,251Assets whose use is limited82,01486,938Property and equipment, at cost:71,15168,845Land and improvements71,15168,845Buildings and improvements1,161,8701,072,578Furniture and equipment86,30779,9851,319,3281,221,408Less accum. deprec.(559,544)(505,428)Net property and equipment759,784715,980Net goodwill38,77744,872Net deferred assets1,9391,240Net intangible assets10,10411,574Assets of discontinued operations, net-1,297	-	· ·	· ·
Inventories6911,205Prepaid Insurance & Other5,2933,208Assets whose use is limited80,67739,002Total Current Assets258,817239,251Assets whose use is limited82,01486,938Property and equipment, at cost:1,161,8701,072,578Land and improvements71,15168,845Buildings and improvements1,161,8701,072,578Furniture and equipment86,30779,9851,319,3281,221,408Less accum. deprec.(559,544)(505,428)Net property and equipment759,784715,980Net goodwill38,77744,872Net deferred assets1,9391,240Net intangible assets10,10411,574Assets of discontinued operations, net-1,297	Accounts Receivable	,	,
Assets whose use is limited80,67739,002Total Current Assets258,817239,251Assets whose use is limited82,01486,938Property and equipment, at cost: Land and improvements71,15168,845Buildings and improvements71,15168,845Furniture and equipment86,30779,9851,319,3281,221,408(559,544)Less accum. deprec.(559,544)(505,428)Net property and equipment759,784715,980Net goodwill38,77744,872Net deferred assets1,9391,240Net intangible assets10,10411,574Assets of discontinued operations, net-1,297	Inventories		•
Assets whose use is limited80,67739,002Total Current Assets258,817239,251Assets whose use is limited82,01486,938Property and equipment, at cost: Land and improvements71,15168,845Buildings and improvements71,15168,845Furniture and equipment86,30779,9851,319,3281,221,408(559,544)Less accum. deprec.(559,544)(505,428)Net property and equipment759,784715,980Net goodwill38,77744,872Net deferred assets1,9391,240Net intangible assets10,10411,574Assets of discontinued operations, net-1,297	Prepaid Insurance & Other	5,293	3,208
Assets whose use is limited82,01486,938Property and equipment, at cost: Land and improvements Buildings and improvements Furniture and equipment71,15168,8451,161,8701,072,57886,30779,9851,319,3281,221,408Less accum. deprec. Net property and equipment(559,544)(505,428)Net goodwill38,77744,872Net deferred assets1,9391,240Net intangible assets10,10411,574Assets of discontinued operations, net-1,297	•	80,677	39,002
Property and equipment, at cost:71,15168,845Land and improvements71,15168,845Buildings and improvements1,161,8701,072,578Furniture and equipment86,30779,985Less accum. deprec.(559,544)(505,428)Net property and equipment759,784715,980Net goodwill38,77744,872Net deferred assets1,9391,240Net intangible assets10,10411,574Assets of discontinued operations, net-1,297	Total Current Assets	258,817	239,251
Land and improvements71,15168,845Buildings and improvements1,161,8701,072,578Furniture and equipment86,30779,985Less accum. deprec.(559,544)(505,428)Net property and equipment759,784715,980Net goodwill38,77744,872Net deferred assets1,9391,240Net intangible assets10,10411,574Assets of discontinued operations, net-1,297	Assets whose use is limited	82,014	86,938
Buildings and improvements       1,161,870       1,072,578         Furniture and equipment       86,307       79,985         1,319,328       1,221,408       (505,428)         Less accum. deprec.       (559,544)       (505,428)         Net property and equipment       759,784       715,980         Net goodwill       38,777       44,872         Net deferred assets       1,939       1,240         Net intangible assets       10,104       11,574         Assets of discontinued operations, net       -       1,297	Property and equipment, at cost:		
Furniture and equipment       86,307       79,985         Less accum. deprec.       1,319,328       1,221,408         Net property and equipment       (559,544)       (505,428)         Net goodwill       38,777       44,872         Net deferred assets       1,939       1,240         Net intangible assets       10,104       11,574         Assets of discontinued operations, net       -       1,297	Land and improvements	71,151	68,845
Less accum. deprec.       1,319,328       1,221,408         Net property and equipment       (559,544)       (505,428)         Net goodwill       38,777       44,872         Net deferred assets       1,939       1,240         Net intangible assets       10,104       11,574         Assets of discontinued operations, net       -       1,297	Buildings and improvements	1,161,870	1,072,578
Less accum. deprec.(559,544)(505,428)Net property and equipment759,784715,980Net goodwill38,77744,872Net deferred assets1,9391,240Net intangible assets10,10411,574Assets of discontinued operations, net-1,297	Furniture and equipment		
Net property and equipment759,784715,980Net goodwill38,77744,872Net deferred assets1,9391,240Net intangible assets10,10411,574Assets of discontinued operations, net-1,297		, ,	
Net goodwill38,77744,872Net deferred assets1,9391,240Net intangible assets10,10411,574Assets of discontinued operations, net-1,297	•		1
Net deferred assets1,9391,240Net intangible assets10,10411,574Assets of discontinued operations, net-1,297	Net property and equipment	759,784	715,980
Net intangible assets10,10411,574Assets of discontinued operations, net-1,297	Net goodwill	38,777	44,872
Assets of discontinued operations, net - 1,297	Net deferred assets	1,939	1,240
	Net intangible assets	10,104	11,574
TOTAL ASSETS \$1,151,435 \$1,101,152	Assets of discontinued operations, net	-	1,297
	TOTAL ASSETS	\$1,151,435	\$1,101,152

## Lifespace Communities, Inc. Obligated Group Balance Sheets As of June 30 (Unaudited) (Thousands of \$)

	2022	2021
Liabilities and net assets		
Current liabilities:		
Accounts payable:		
Trade	\$16,764	\$11,017
Intercompany	2,430	2,500
	19,194	13,517
Accrued liabilities:		
Employee compensation expense	9,792	8,178
Interest	3,077	3,031
Property taxes	4,397	3,400
Other	3,895	3,631
	21,161	18,240
Entrance fee refunds	8,091	3,709
Reserve for health center refunds	30,611	28,008
Long-term debt due within one year	18,632	8,099
Obligation under cap lease due within one yr	663	785
Total current liabilities	98,352	72,358
Entrance fee deposits	6,046	11,534
Wait list deposits	1,294	1,569
Long-term debt due after one year	561,229	511,162
Obligation under cap lease due after one year	288	904
Deferred entrance fees	179,802	151,658
Refundable entrance and membership fees	526,917	467,533
Total liabilities	1,373,928	1,216,718
Not opporte without donor restrictions	(000 400)	(115 500)
Net assets without donor restrictions TOTAL LIABILITIES AND NET ASSETS	(222,493) \$1,151,435	(115,566)
I UTAL LIADILITIES AND NET ASSETS	\$1,151,435	\$1,101,152

## Lifespace Communities, Inc. Obligated Group Statements of Operations and Changes in Unrestricted Assets For the Six Months Ended June 30 (Unaudited) (Thousands of \$)

	2022	2021
Revenues		
Independent Living Fees	\$68,571	63,509
Entrance fees earned/cancellation penalties	15,929	14,357
Skilled nursing, assisted living and memory support fees	63,445	55,996
Investment Income (Expense)	(30,943)	18,254
Other	75	1,042
	117,077	153,158
Expenses		
Operating expenses:		
Salaries and benefits	70,778	58,586
General and administrative	34,686	31,276
Plant operations	9,126	8,295
Housekeeping	601	650
Dietary	12,271	9,908
Medical and other resident care	7,894	5,675
Depreciation	26,355	24,462
Amortization	5,788	5,838
Interest	9,337	8,390
Loss on disposal of fixed assets	5	50
	176,841	153,130
(Deficit) Excess of revenues over expenses from continuing		
operations	(59,764)	28
Discontinued operations		
Gain from operations of discontinued operations	-	602
Contributions to Lifespace Communities, Inc.	(8,485)	(14,480)
Changes in net assets	(68,249)	(13,850)
Net assets at beginning of year	(154,244)	(101,716)
Net assets at end of the period	(\$222,493)	(\$115,566)

#### Lifespace Communities, Inc. Obligated Group Statements of Cash Flow For the Six Months Ended June 30 (Unaudited) (Thousands of \$)

	2022	2021
Operating activities		
Changes in unrestricted net assets	(\$68,249)	(\$13,850)
Adjustments to reconcile changes in net asset to net cash		( , ,
provided in operating activities:		
Entrance fees earned	(15,929)	(14,467)
Proceeds from nonrefundable entrance fees and deposits	29,570	18,717
Refunds of entrance fees	(493)	(2,736)
Depreciation and Amortization	32,143	30,300
Amortization of Financing Costs	312	360
Net accretion of original issue premium/discounts	(1,002)	(654)
Change in unrealized appreciation of investments	32,826	(9,984)
Net sales of trading investments	38,859	34,610
Contributions to Lifespace Communities, Inc.	8,485	14,480
Loss on disposal of property and equipment	5	50
Change in wait lists and deposits	251	(639)
Changes in operating assets and liabilities:		
Accounts receivables, inventories, and prepaid insurance and other	654	1 610
	(4,647)	1,612 (8,377)
Accounts payables and accrued liabilities Net cash provided in operating activities	52,785	49,422
Net cash provided in operating activities	52,705	49,422
Investing activities		
Purchases of property and equipment	(44,940)	(34,293)
Financing activities		
Financing cost incurred	(50)	_
Repayment of long-term debt	(3,890)	(4,247)
Proceeds from line of credit	4,453	1,683
Contributions to Lifespace Communities, Inc.	(8,485)	(14,480)
Payments on Finance Leases	(184)	(11,100)
Proceeds from refundable entrance fees and deposits	43,429	23,153
Refunds of entrance fees	(30,003)	(22,280)
Net cash provided (used) in financing activities	5,270	(16,319)
Net increase (decrease) in cash and cash equivalents	13,115	(1,190)
Cash and cash equivalents at beginning of year	20,422	17,193
Cash and cash equivalents at end of period	\$33,537	\$16,003
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During the six months ended June 30, 2021, Grand Lodge provided \$540 to the Obligated Group's net operating cash flows, paid \$333 in respect of investing activities and paid \$14 in respect of financing activities.

#### Six Months Ended June 30, 2022 versus Six Months Ended June 30, 2021:

The average year-to-date independent living occupancy through June 30, 2022, was 2,309 independent living homes (77.4% of the 2,983 average available homes). The average year-to-date occupancy, excluding Grand Lodge which is disclosed as a discontinued operations, through June 30, 2021 was 2,327 independent living homes (80.1% of the 2,904 average available homes). The increase in average available homes from June 30, 2021 to the same period in 2022 is due to opening independent living apartments at two communities to support the redevelopment efforts discussed under Liquidity and Capital Requirements. In addition, offsetting the additions were four communities that combined smaller apartments.

Revenues from independent living monthly fees and related charges amounted to \$38,571,000 in 2022, a 8.0% increase over the \$63,509,000 from the same revenue sources in 2021. Monthly fees increased in the range of 3.8% to 6.0% on January 1, 2022. In addition, there were more processing fees due to more closings in the six months ended June 30, 2022 than the same period in the prior year.

Revenues from the health center, assisted living, and memory support fees were \$63,445,000 in 2022 compared to \$55,996,000 in 2021, an increase of 13.3%. This increase is the result of the monthly fee increases effective January 1, 2022 and the occupancies related to the completion and openings of the redevelopment projects. The Friendship Village of Bloomington redevelopment project opened in February of 2021. This added assisted living and memory support rooms while eliminating boarding care. The Village on the Green redevelopment project opened at the end of March of 2021. This added assisted living rooms. In addition, Village on the Green opened memory support in April of 2021 and the replacement health center in May of 2021. The monthly fee increases that started January 1, 2022 range from 2.7% to 6.1%.

As of June 30, 2021, the Obligated Group received a total of \$1,042,000 compared to \$75,000 for the same period in 2022. In 2021, the funds of \$1,038,000 were received from the Department of Health and Human Services in infection quality control payments and relief under the CARES Act's Public Health and Social Services Relief Fund. Additional stimulus funds of \$4,000 were received from third party payors that paid in accordance with the contract with Commonwealth of Pennsylvania's Department of Human Services. As of June 30, 2022, the State of Texas paid out stimulus funds of \$75,000. The Department of Health and Human Services continues to update guidance regarding the distribution of these funds.

Total operating expenses, excluding depreciation, amortization, interest expense, and loss on disposal of property were \$135,356,000 in 2022, an increase of \$20,966,000 or 18.3% from comparable expenses of \$114,390,000 in 2021. Salaries and benefits increased \$12,192,000 or 20.8% due primarily to wage increases for culinary, nursing and housekeeping team members that took effect November 1, 2021 and for all remaining team members that took effect January 1, 2022. General and administrative expense increased \$3,410,000 or 10.9% due primarily to additional legal reserves for prior year claims and higher real estate taxes. Plant expense increased \$831,000 or 10.0% due primarily to higher costs in repairs and maintenance, security services and equipment, and utilities. Dietary costs increased \$2,363,000 or 23.9% due primarily to higher raw food costs. Medical and other resident care increased \$2,219,000 or 39.1%, due primarily to

increased occupancy, the opening of the redevelopment projects at Friendship Village of Bloomington and Village on the Green and agency costs. Agency costs were \$4,512,000 as of June 30, 2022 compared to \$2,558,000 in the same period of 2021, an increase of \$1,954,000.

During 2020, the World Health Organization declared the spread of Coronavirus Disease (COVID-19) a worldwide pandemic. The COVID-19 pandemic is having significant effects on global markets, supply chains, businesses, and communities.

COVID-19 is impacting each of the communities in the Obligated Group at different levels which change on a daily basis. At any point in time, a given community can experience a resident or team member with a positive COVID-19 test. Lifespace has established protocols to comply with all federal, state and local requirements. Any suspected COVID-19 cases are subject to self-isolation and monitored. All communities have seen an increase in costs for personal protection equipment and inventories of these supplies have been increased in anticipation of their continued need. Where cases have been identified, there have also been additional compensation plans for team members put in place.

The number of COVID-19 positive results across the Obligated Group has ranged from zero to 180 at any single community on a given day. As of the date of this disclosure, there are 29 positive resident cases.

### Six Months Ended June 30, 2022 Actual versus Budget

The Lifespace Board of Directors annually approves the budget that results in an accepted net operating margin, net entrance fees and capital expenditures. The chart below shows line item comparisons to the board approved net operating margin, net entrance fees and capital expenditures, along with the favorable and unfavorable variances.

(in thousands)	Actual	Budget	Favorable/
			(Unfavorable)
Revenues			
Independent Living Fees	\$68,571	\$67,260	\$1,311
Skilled nursing, assisted living and memory support			
fees	63,445	60,414	3,031
Other	75	-	75
	132,091	127,674	4,417
Expenses			
Operating expenses:			
Salaries and benefits	70,778	71,598	820
General and administrative	34,686	32,469	(2,217)
Plant operations	9,126	8,610	(516)
Housekeeping	601	673	72
Dietary	12,271	11,019	(1,252)
Medical and other resident care	7,894	3,347	(4,547)
	135,356	127,716	(7,640)
Net operating margin	(3,265)	(42)	(3,223)
Net entrance fees, including initial entrance fees	42,503	7,637	34,866
Capital expenditures, financed with bond proceeds	14,220	46,789	32,569
Capital expenditures, routine and community			
projects	30,720	31,427	706

Net operating margin is unfavorable to budget by \$3,223,000.

Independent living fees are favorable to budget by \$1,311,000, which is related occupancy and processing fees. The year to date average occupancy budgeted for the six months ended June 30, 2022 was 76.0% while actual was 77.4%. The processing fees were much higher than budgeted due to closings. Budgeted closings for the six months ended June 30, 2022 were 106 closings compared to the actual closings of 167.

Skilled nursing, assisted living and memory support fees are favorable to budget by \$3,031,000 due primarily to higher occupancy than budgeted. The health center budgeted an average year to date occupancy of 87.7% and has actual occupancy of 90.0%. Assisted Living budgeted an average year to date occupancy of 84.2% and has actual occupancy of 89.1%.

Memory Support budgeted an average year to date occupancy of 88.3% and has actual occupancy of 89.8%.

Salaries and benefits are \$820,000, or 1.1%, favorable to budget due primarily to open positions.

General and administrative expense is unfavorable to budget by \$2,217,000, or 6.8%, due primarily to continued COVID costs and additional reserves related to prior years that were not budgeted.

Plant operations expense is unfavorable to budget by \$516,000, or 6.0%, due primarily to higher security services and equipment, garbage and hazardous waste disposal, and repair and maintenance than budgeted.

Dietary expense is unfavorable to budget by \$1,252,000, or 11.4%, due primarily to higher raw food costs than budgeted.

Medical and other resident care expense is unfavorable to budget by \$4,547,000, or 135.9%, due primarily to higher use of agency than budgeted. Year to date agency costs for 2022 are \$4,512,000, of which \$15,000 was budgeted.

Net entrance fees are favorable to budget by \$34,866,000. As mentioned earlier, the budget for the six months ended June 30, 2022 had 106 closings compared to the actual closings of 167. Net entrance fees were budgeted to have more in refunds at the beginning of the year for closings that happened in the previous year than occurred.

Capital expenditures financed with bond proceeds are approximately \$32,569,000 less than budgeted. This is the result of timing. Approximately \$706,000 less was spent on routine capital expenditures than budgeted.

#### **Ratios:**

The Net Operating Margin Ratio decreased from 5.1% at June 30, 2021 to (2.5%) at June 30, 2022. The Net Operating Margin, Adjusted Ratio increased from 15.8% at June 30, 2021 to 17.2% at June 30, 2022. The annual debt service coverage ratio is at 2.2 at June 30, 2021 and 2022. The Net Operating Margin, Adjusted and the Debt Service Coverage Ratio are impacted by the increase in net entrance fees excluding the initial entrance fees. Further details on net entrance fees is stated in the Liquidity and Capital Requirements section below.

Investment income decreased when comparing the six months ended June 30, 2022 to the same period in 2021. Excluding the unrealized gain/loss, investment income represents a decrease of \$6,387,000, which impacts the debt service coverage ratio in a negative manner. However, that decrease is offset by the increase in entrance fees. The following chart shows the components of investment income in thousands of dollars.

	June 30, 2022	June 30, 2021
Interest and Dividend Income	\$1,560	\$2,295
Realized Gain/(Loss)	323	5,975
Unrealized Gain/(Loss)	(32,826)	<u>9,984</u>
Total	(\$30,943)	\$18,254

The Adjusted Debt to Capitalization increased from 93.5% at June 30, 2021 to 107.9% at June 30, 2022. Both periods are above the benchmark of 54.0%.

# Liquidity and Capital Requirements – Six Months Ended June 30, 2022 versus Six Months Ended June 30, 2021:

Cash proceeds from entrance fees and deposits (refundable and non-refundable), net of refunds and including initial entrance fees, were \$42,503,000 for the six months ended June 30, 2022 compared to \$16,854,000 for the same period in 2021. The number of closings increased to 167 in the six months ended June 30, 2022 from 117 reoccupancies in the six months ended June 30, 2021. There were initial entrance fees at two communities of \$11,105,000 in the six months ended June 30, 2022 and \$1,567,000 for the same period in 2021.

Daily operating expenses for 2022 increased to \$797,000 from \$677,000 in 2021, an increase of 17.9%, due primarily to market wage adjustments implemented during the fourth quarter of 2021. The overall unrestricted cash position decreased from \$215,511,000 at June 30, 2021 to \$192,454,000 at June 30, 2022, a change of 10.7%. The Days Cash on Hand Ratio decreased from 319 days at June 30, 2021 to 241 days at June 30, 2022. The reduction in unrestricted cash and investments was due primarily to \$32.8 million of unrealized investment losses, resulting in a decline of 41 days cash on hand.

Capital expenditures for the communities for the six months ended June 30, 2022 were \$44,940,000, while depreciation expense for the same period was \$26,355,000. The remaining redevelopment projects mentioned below account for \$14,220,000 of this year-to-date 2022 expenditure balance. In addition, various community projects were funded by the Series 2021 financing in the amount of \$7,490,000 for the six months ended June 30, 2022. Capital expenditures for the communities for the six months ended June 30, 2021 were \$34,293,000, while depreciation expense for the same period was \$24,462,000. As stated below, the five redevelopment projects account for \$22,058,000 of this year-to-date 2021 expenditure balance.

To evaluate the financial aspect of the needed re-investment in the communities, management targets capital expenditures as a percentage of depreciation in the range of 70% to 130%. This ratio is monitored on a 5-year historical view and a 10-year forecast period to assist

with the annual capital expenditure decisions. The 5-year historical ratio for the Obligated Group at December 31, 2021 is 167% which is higher than the range as a result of the redevelopment projects. The redevelopment projects are mostly funded with long-term debt and internal cash. Routine capital projects are expected to be funded from internal cash flows.

On August 1, 2021 Lifespace sold Grand Lodge to a third party. The proceeds from this sale were used to pay outstanding bonds of \$13,956,000.

Lifespace Communities completed tax-exempt bond financings in 2016, 2018, and 2019 of which the proceeds support five redevelopment construction projects. On August 31, 2021, Lifespace completed the fourth and final bond financing to assist in the completion of five redevelopment projects. Lifespace received proceeds from issuing \$120.4 million of Series 2021 bonds. The bonds sold at a premium generating \$132.5 million of proceeds. The proceeds from these bonds will pay redevelopment costs of \$85.0 million at Friendship Village of Bloomington and Oak Trace, fund cost of issuance of \$2.4 million and funded interest of \$5.9 million. In addition, several communities are receiving proceeds to assist with community projects. The Series 2010 bonds were refinanced with the issuance of the Series 2021 financing.

Initial entrance fees collected at two of the redevelopment communities have been used to pay down the Series 2019A-2 debt issuance. As of December 15, 2021, the principal amount of \$26,850,000 has been fully retired.

Lifespace has secured a line of credit with a bank for \$25 million to support the redevelopment efforts. The line of credit is to be used for the redevelopment projects when bond project funds are depleted and prior to the issuance of additional bonds as described below. The terms and covenants of the line of credit follow the master trust indenture. As of June 30, 2022, \$10.9 million has been drawn on this line of credit for one community.

Two of the communities are in the process of significant construction at June 30, 2022. There were five construction projects of which three construction projects were completed and opened in 2020 and one in 2021. All five of the communities with improvements used and are using proceeds of the Series 2016, Series 2018, Series 2019, and Series 2021 Bonds. As with any construction project, the timing of expenditures and the project budget can change through the passage of time or as the project advances in development. The monthly Redevelopment Project Status Report filed on EMMA provides additional details regarding the construction projects.

The Board previously approved a project at The Waterford which is being redesigned to better suit the local market. A revised concept and capital budget will be reviewed by the Lifespace Board in 2022. The line of credit has been used to fund pre-construction of approximately \$10.9 million for the Waterford.

Management continuously reviews and prioritizes the needs at each of the Communities to determine what is needed to enhance the Community, fill service gaps, stay competitive in the market place and grow. There is no guarantee that the Lifespace will complete all the projects listed above, that the scope will not be materially altered or that additional Communities will not be added.

On August 3, 2021, Fitch affirmed its rating for the outstanding revenue bonds of Lifespace at 'BBB' with a stable outlook.

In conjunction with the acquisition of The Stayton in June 2019, Lifespace provided a Liquidity Support Agreement ("LSA") to the Stayton trustee. Pursuant to the LSA, Lifespace made a deposit of \$3,000,0000 to be held by the Stayton trustee in a liquidity support account. This was funded from sources other than the Obligated Group. Lifespace has an unfunded commitment in the amount of up to \$3,000,000 which may be drawn upon in accordance with the LSA. This \$3,000,000 would likely come from the Obligated Group, if needed.

In conjunction with the acquisition of Newcastle Place on July 1, 2021, Lifespace made an \$8,000,000 equity contribution and provided a Liquidity Support Agreement for the Newcastle Place long-term indebtedness which is currently outstanding in the aggregate principal amount of approximately \$5,000,000. At June 30, 2022 the Liquidity Support Agreement remains unfunded. Lifespace also holds approximately \$8,000,000 million of subordinated bonds issued by Newcastle Place.

As stated within the EMMA notice filed July 28, 2022, effective July 19, 2022, an unfunded Liquidity Support Agreement has been entered into between Lifespace and UMB Bank, National Association (the "Bond Trustee"), as trustee under the Bond Trust Indenture dated as of July 1, 2022 between Tarrant County Cultural Education Facilities Finance Corporation (the "issuer") and the Bond Trustee related to Senior Series 2022 Bonds. The Liquidity Support Agreement provides for an aggregate maximum support amount of \$7,412,300.

## Forward-Looking Statements:

This document contains various "forward-looking statements". Forward-looking statements represent our expectations or beliefs concerning future events. The words "plan", "expect" "estimate" "budget" and similar expressions are intended to identify forward-looking statements. We caution that these statements are further qualified by important factors that could cause actual results to differ materially from those in the forward-looking statements, including without limitations the factors described in this document.

We ask you not to place undue reliance on such forward-looking statements because they speak only of our views as of the statement dates. Although we have attempted to list the important factors that presently affect the Obligated Group's business and operating results, we further caution you that other factors may in the future prove to be important in affecting the Obligated Group's results of operations. We undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events, or otherwise.

#### Lifespace Communities, Inc. Obligated Group Selected Historical Financial Information (Thousands of \$)

	Six Months June 30 (Una		Year Ended December 31 (Audited)			
Historical Debt Service Coverage	2022	2021	2021	2020	2019	
Excess (deficit) of revenues over expenses Less:	(59,764)	28	(32,081)	(7,071)	(57)	
Entrance fees earned Initial redevelopment entrance fee and/or redevelopment deposits	(15,929) (11,105)	(14,467) (1,567)	(29,802) (41,862)	(31,694) 1,290	(30,468) (7,653)	
Add: Depreciation	26,355	24,462	52,224	47,028	43,778	
Amortization Interest Expense	5,788 9,337	5,838 8,390	12,225 17,468	15,873 14,781	6,609 7,595	
Expenses paid by long-term debt issuances Unrealized (gain) loss on securities	381 32,826	331 (9,984)	1,719 (14,953)	1,273 (3,298)	2,305 (15,243)	
Realized loss on sale of assets Loss on extinguishment of debt	5	50 -	12 214	616 -	2,923	
Entrance fee proceeds (less refunds) Income available for debt service	42,503 30,397	16,854 29,935	96,292 61,456	15,215 54,013	48,353 58,142	
Annual debt service payment Annual debt service coverage (b)(c)(d)	27,717 2.2	27,213 2.2	27,213 2.3	25,926 2.1	20,372 2.9	
Maximum annual debt service payment	34,748	34,748	34,748	32,614	31,917	
Maximum annual debt service coverage (d)	1.7	1.7	1.8	1.7	1.8	
Cash to Debt						
Unrestricted cash and investments (a) Debt service reserve fund	192,454 32,453 224,907	215,511 36,891 252,402	214,073 34,245 248,318	212,456 37,847 250,303	194,906 37,867 232,773	
Bonds outstanding long-term	561,229	511,162	567,332	510,743	519,389	
Annual debt service Maximum annual debt service	27,717 34,748	27,213 34,748	27,213 34,748	25,926 32,614	20,372 31,917	
Ratio of total unrestricted cash & investments with debt service reserve to bonds	0.4	0.5	0.4	0.5	0.4	
outstanding Ratio of total unrestricted cash & investments with debt service reserve to annual debt service	0.4 8.1	9.3	0.4 9.1	9.7	11.4	
Ratio of total unrestricted cash & investments with debt service reserve to maximum annual debt service	6.5	9.3 7.3	7.1	9.7 7.7	7.3	
Department operating expenses (excluding expenses paid by long-term debt	0.0	1.0			1.0	
issuances) plus interest Daily expenses	144,312 797	122,449 677	259,866 712	236,958 647	219,134 600	
Days of unrestricted cash & investments on hand (b)(c)(d)	241	319	301	328	325	
Other Ratios	2.5%	E 10/	0.984	7 50/	0.404	
Net operating margin (c)(d) Net operating margin, adjusted (c)(d) Adjusted debt to capitalization (c)(d)	-2.5% 17.2% 107.9%	5.1% 15.8% 93.5%	0.8% 18.8% 98.2%	7.5% 13.4% 91.7%	2.1% 17.5% 88.0%	

(a) The balances include the Cash & Cash Equivalents, Investments, and the Florida operating and renewal and replacement reserve funds.

(b) The financial ratios that are required by the financing documents.

(c) The financial ratios that are monitored monthly by Lifespace.

(d) Latest FITCH for Investment Grade medians used as benchmarks are as follows: net operating margin of 6.5%, net operating margin, adjusted of 22.5%, maximum annual debt service of 2.5 times, days cash on hand of 528 and adjusted debt to capitalization of 54.0%. The latest "BBB" ratings are as follows: net operating margin of 6.7%, net operating margin, adjusted of 23.0%, maximum annual debt service of 2.2 times, days cash on hand of 496 and adjusted debt to capitalization of 61.1%.